

# **BASF Diesel Price Model**

**Transportation services bulk and packaged goods Europe  
Revision 2016**

**Service provider information package**

# 1. Guiding principles

**Changes of the Diesel surcharge are calculated based on the following principles:**

1. **Official sources** determine the base for adjustments.
2. An adjustment of the freight agreements will be performed on a **monthly basis** applying a defined **threshold**.
3. **Equal treatment** - the same adjustment factors are used for increases as well as decreases of the Diesel surcharge.
4. **Traceability:** Applicable values are documented in the respective freight agreement.

**The BASF Diesel model version 2016 is an integral part of the BASF terms and conditions for road and intermodal transportation in Europe.  
Any other Diesel price model will not be accepted by BASF.**

# 1. Guiding principles

## Calculation principles

### Monthly Average

- Calculation as an average per month and country
- The Diesel price value of the country of the transport source is applicable

### Threshold

- Any deviations of the monthly average Diesel price value of at least +/- 10% lead to an adjustment of the Diesel surcharge

## Applicable surcharges

- The same adjustment factors are used for increases and decreases

	Shipping type	Bulk & packed transport
Truck	10	2,75%
Combined rail	15	1,75%
Rail-siding	17	1,75%
Combined barge	18	2,75%
Road to sea	19	2,75%

## Source

### EU Oil Bulletin

- Oil Bulletin of the European Commission available in Internet (prices with taxes):

[http://ec.europa.eu/energy/observatory/oil/bulletin\\_en.htm](http://ec.europa.eu/energy/observatory/oil/bulletin_en.htm)

- Other official sources for non EU countries, e.g. ASTAG for Switzerland

## Information & Traceability

### Dieselmonitoring BASF

- Average Diesel values per country are published at BASF webpage:

<http://213.144.9.102/en/externe/dieselpreis/>

- The Diesel price reference value and the applicable adjustment factor are documented in the respective freight agreement

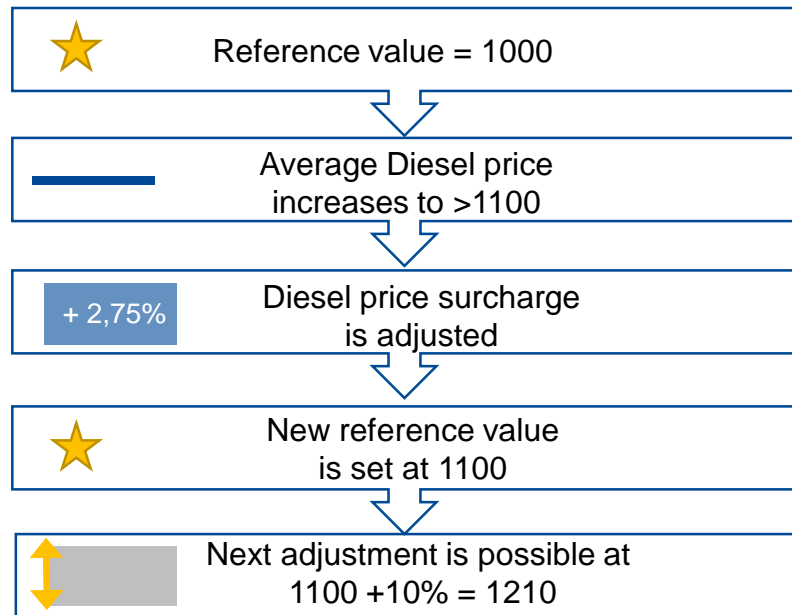
## 2. Process of Diesel price adjustments

### Reference value

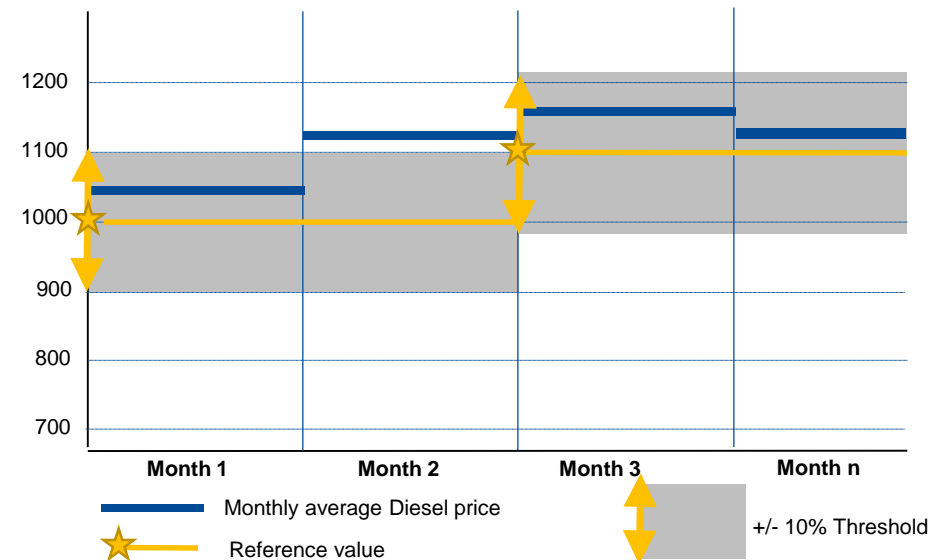
→ If not specified by BASF, the reference value is the average Diesel price value of the month previous to the final price setting

→ Any Diesel adjustment leads to a new reference value  
→ The new reference value is 10% above or below the previous baseline

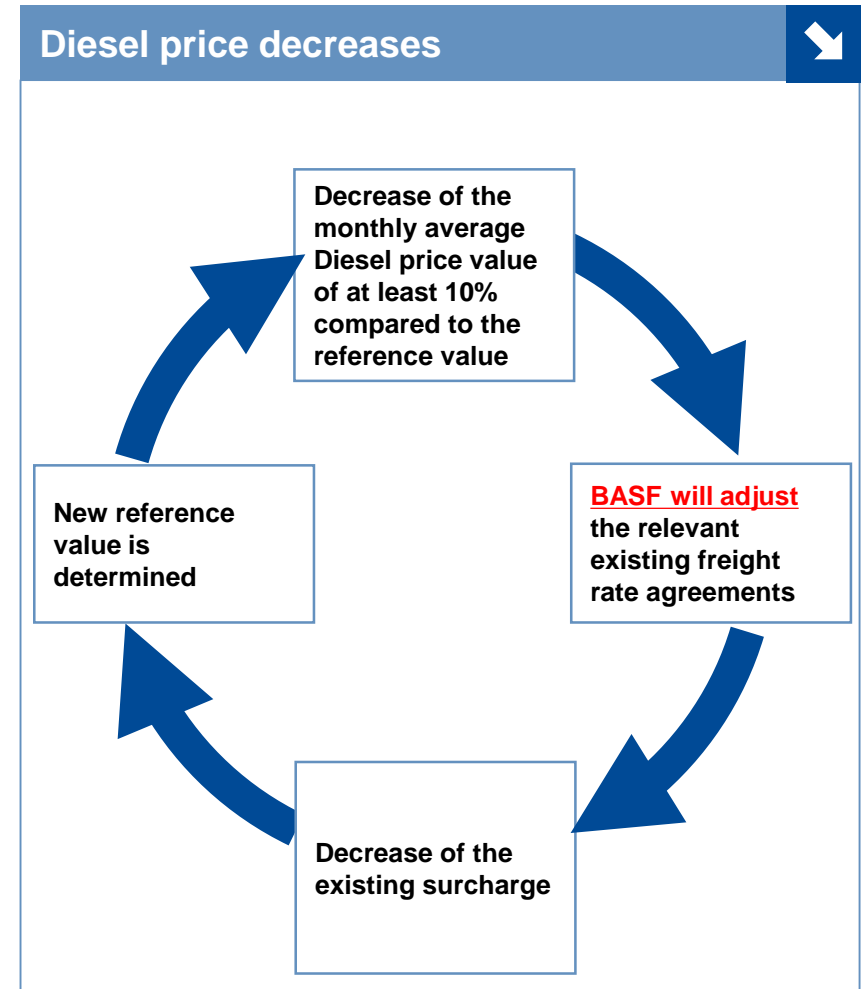
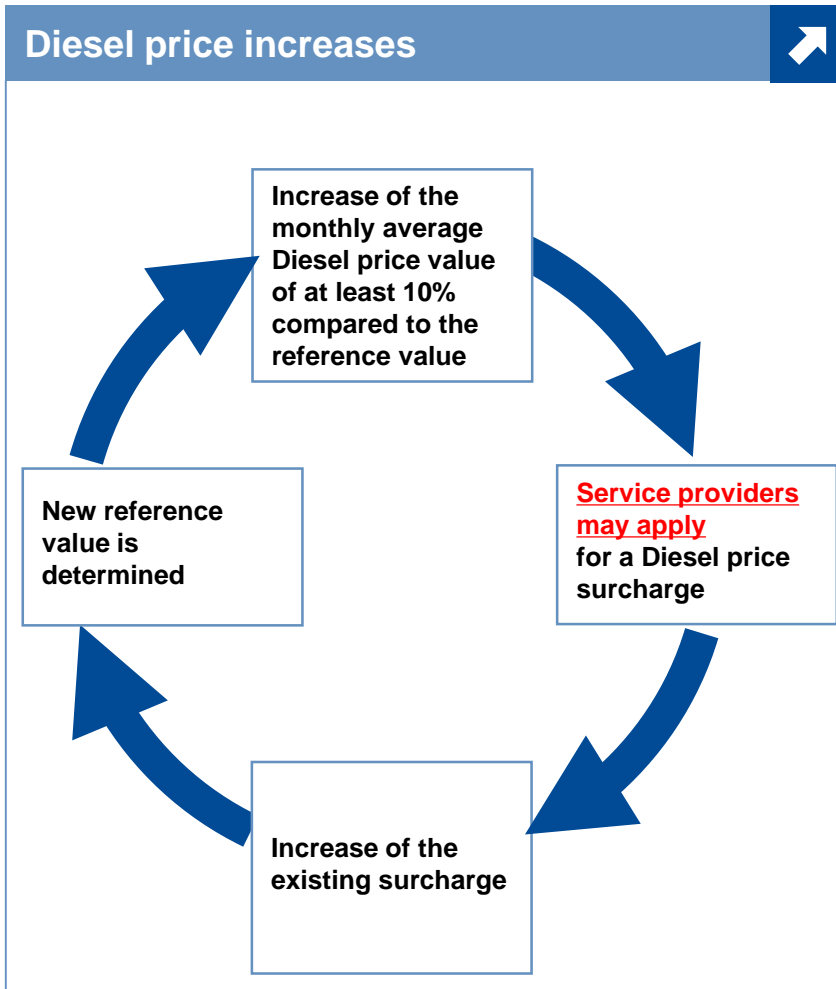
### Example: Increase of the Diesel price surcharge



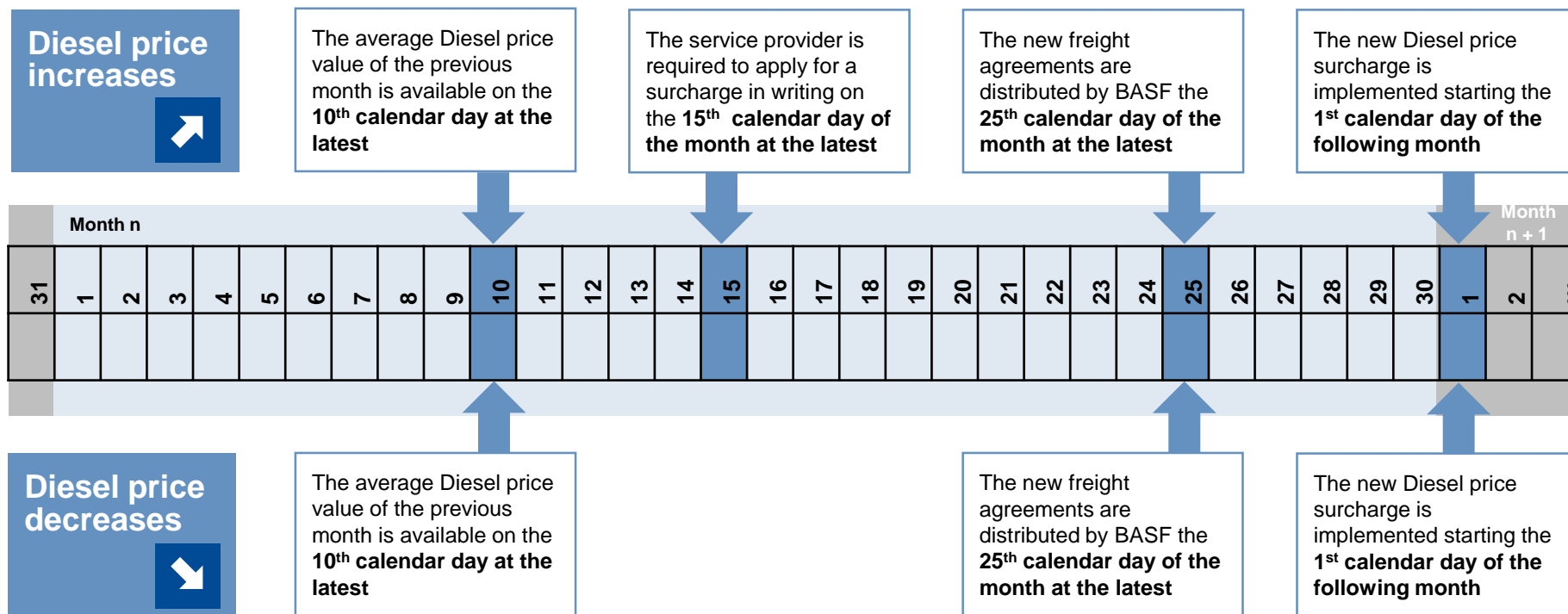
Diesel price (1000l)



## 2. Process of Diesel price adjustments



## 2. Process of Diesel price adjustments



- Surcharges / deductions can only be applied by using the average value of the previous month.
- Backdating will not be accepted.
- Late application (after 15<sup>th</sup> of the month) will not be considered. Re-application is required in the following month.

## 2. Process of Diesel price adjustments

### How to apply for an adjustment of the Diesel surcharge?

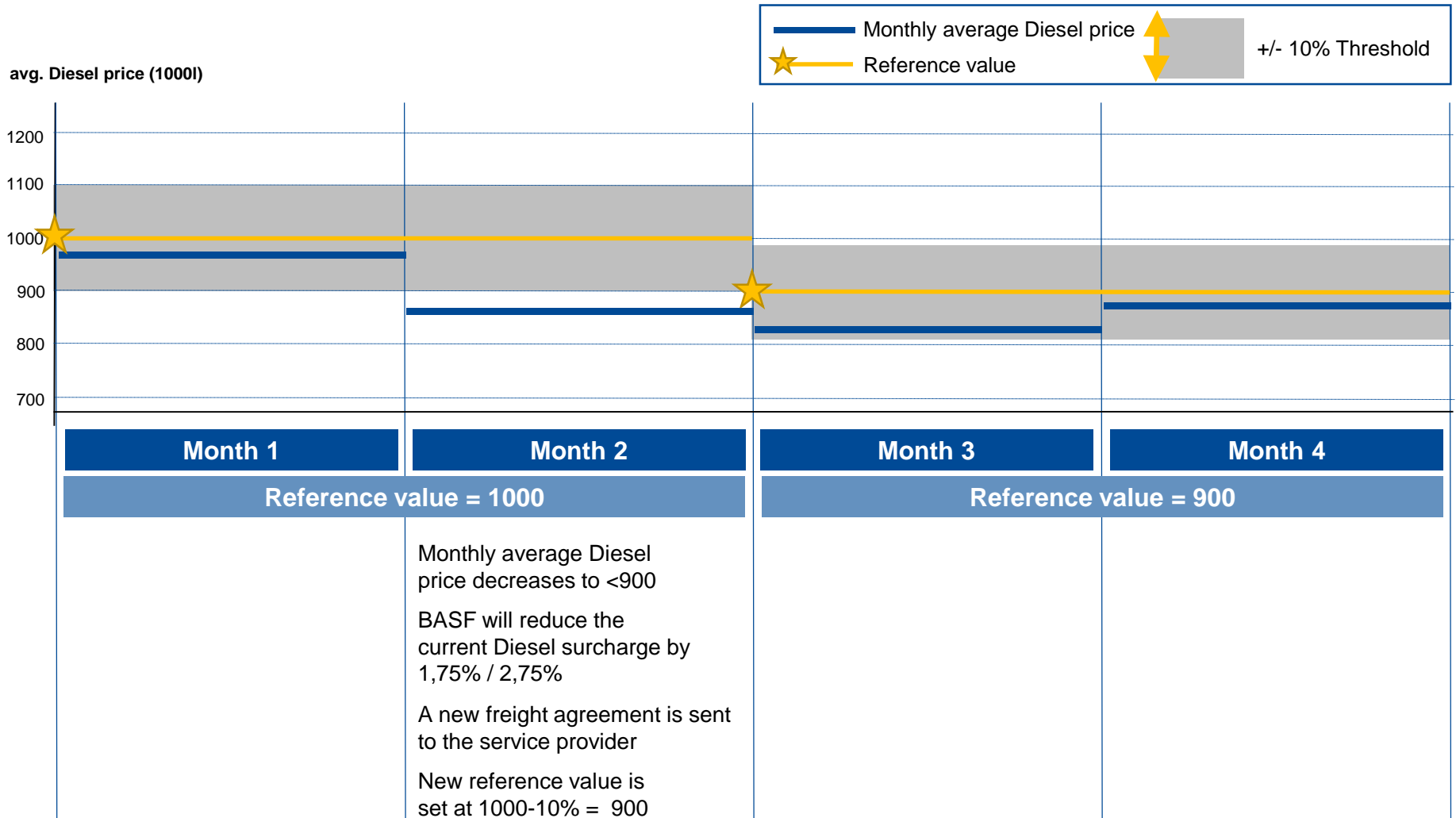
→ Application exclusively via e-mail to the following addresses:

All bulk service providers	All packed service providers
<b>Diesel-EU-bulk-transportation@basf.com</b>	<b>Diesel-EU-packed-transportation@basf.com</b>

Service providers need to apply for an adjustment of the surcharge by the 15<sup>th</sup> calendar day of the month at the latest

# 3. Examples

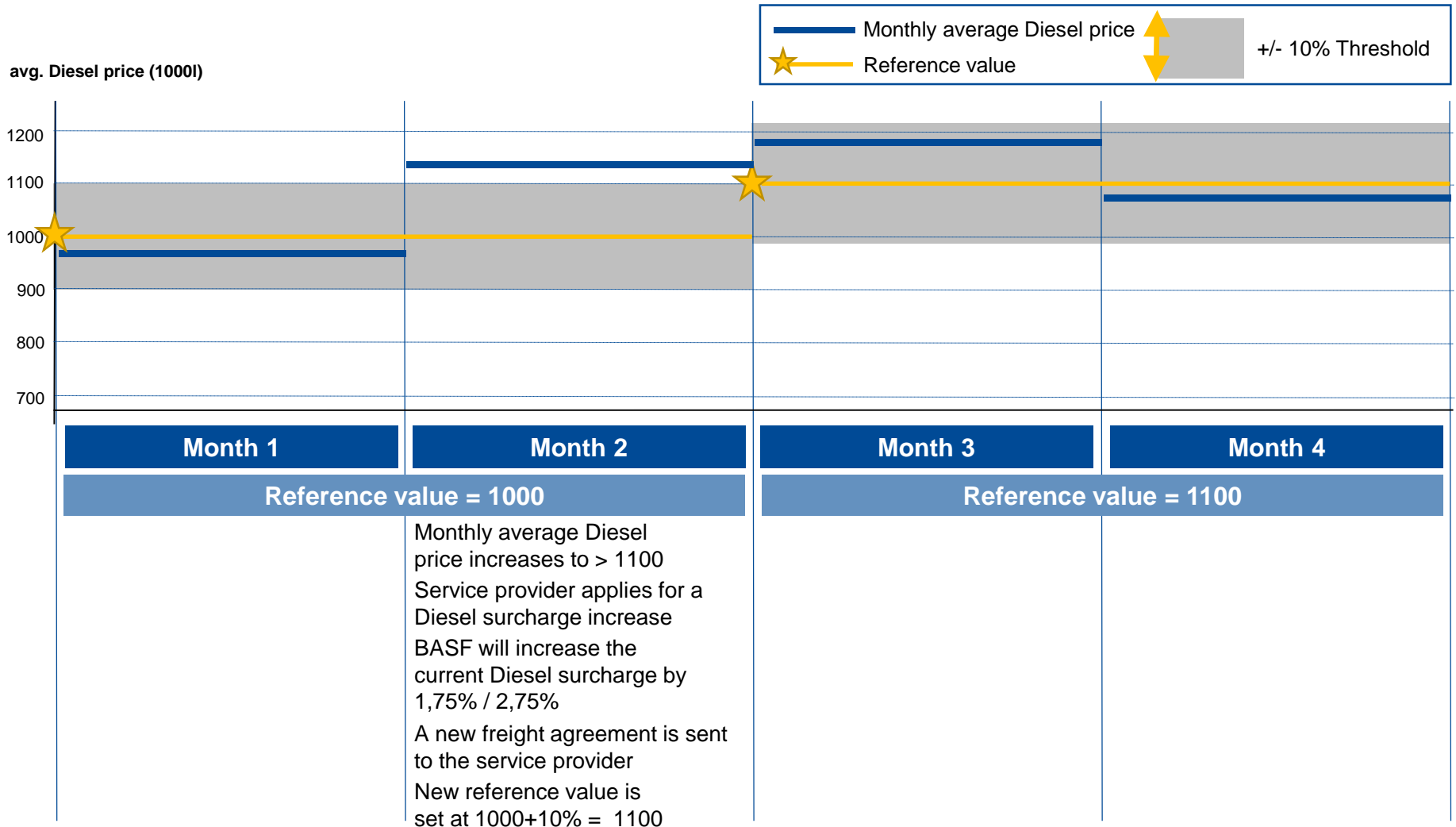
## A. Reduction of Diesel price surcharge





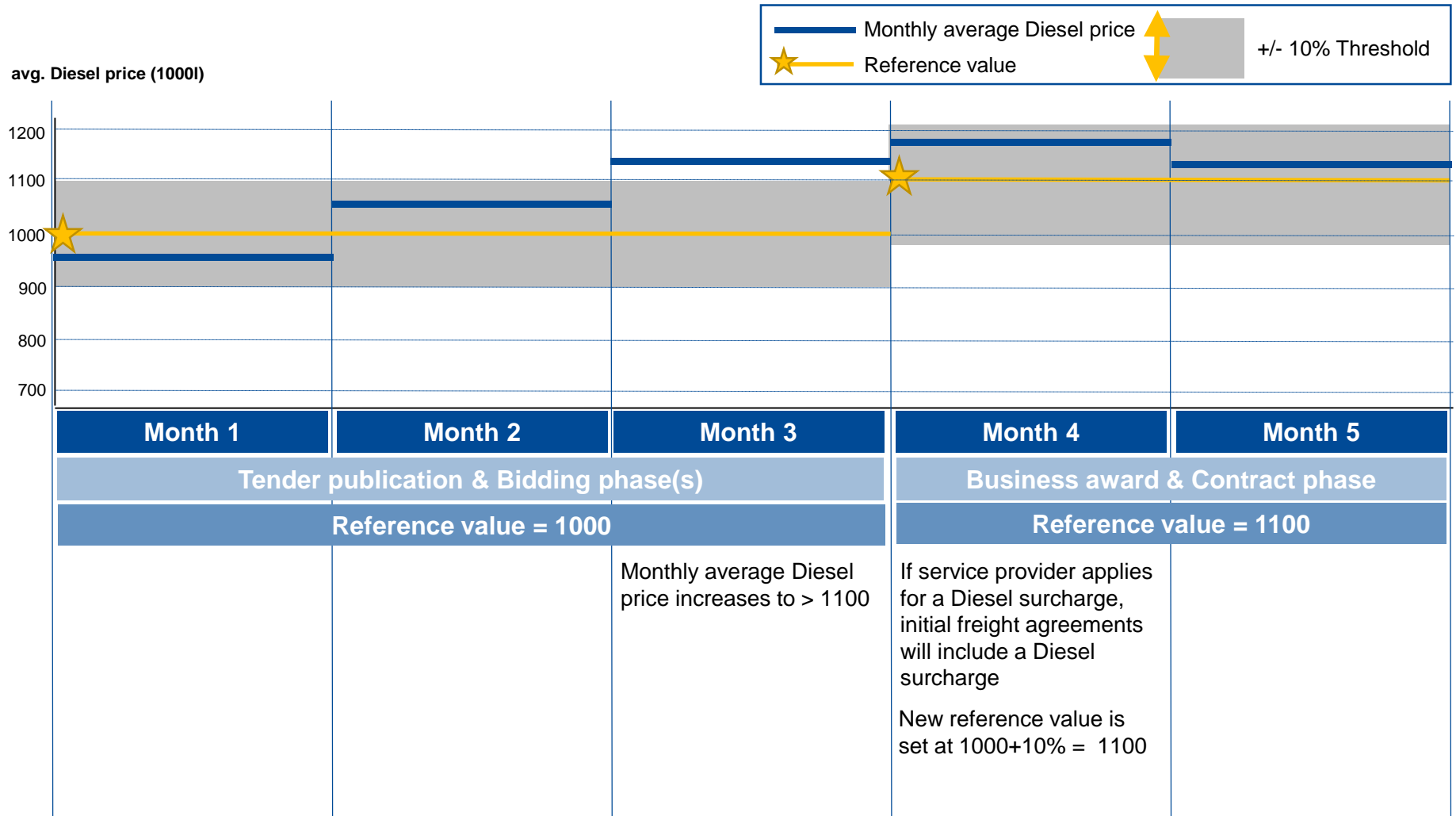
# 3. Examples

## B. Increase of Diesel price surcharge



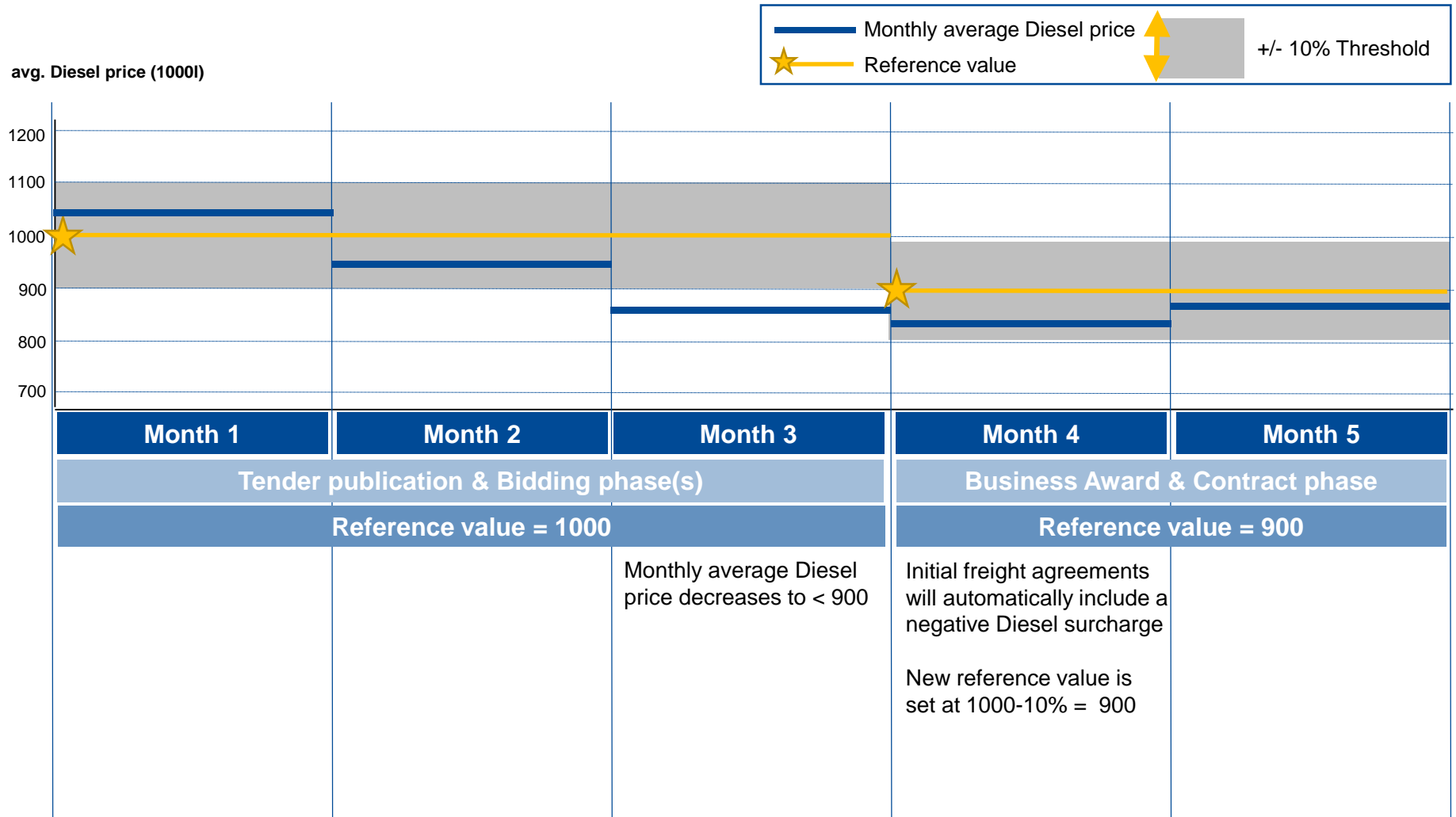
# 3. Examples

## C. Application of BASF Diesel price model in tenders – Diesel increase



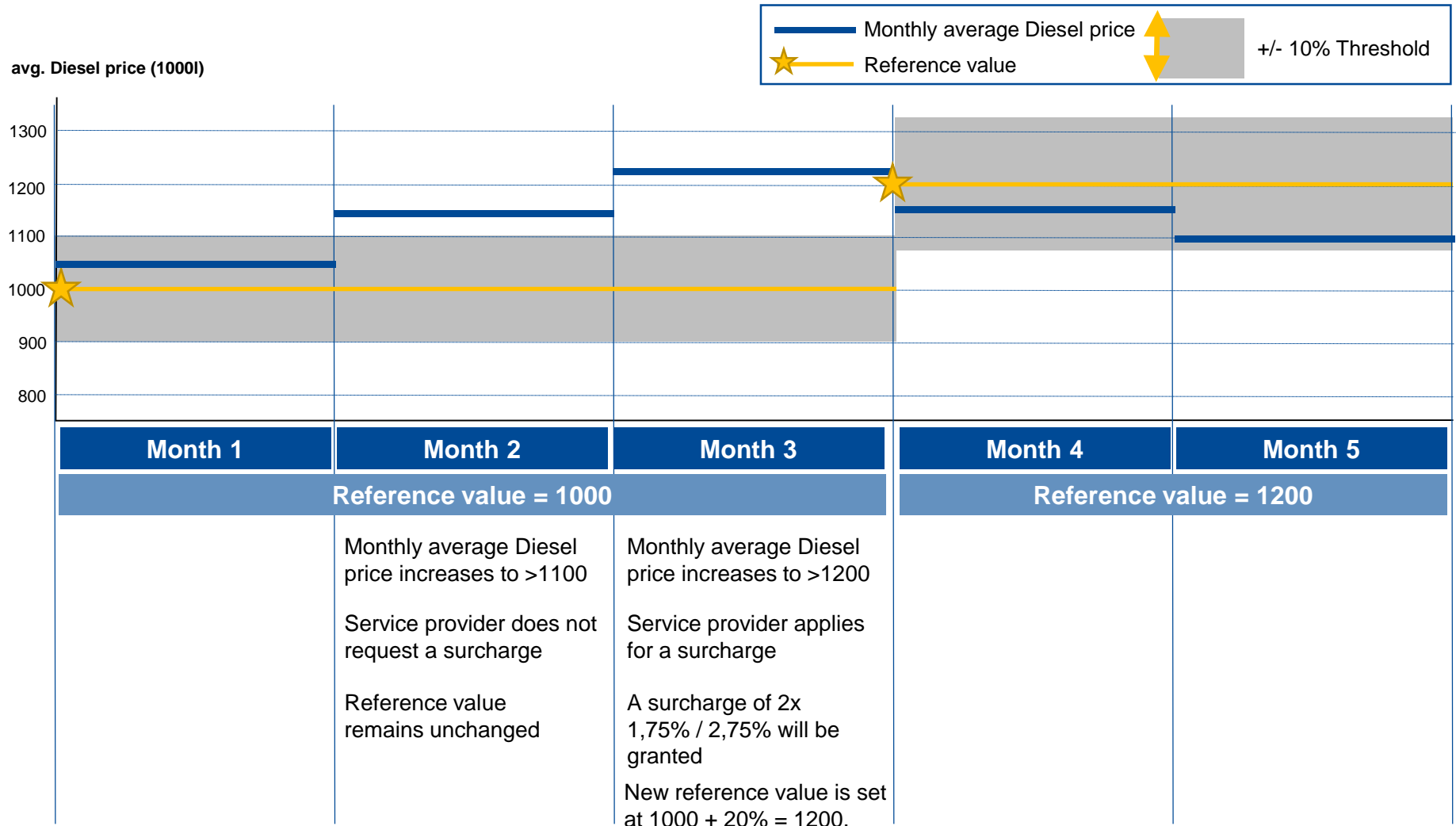
# 3. Examples

## D. Application of BASF Diesel price model in tenders – Diesel decrease



# 3. Examples

## E. Requesting of a double surcharge



# 3. Examples

## F. Delayed request for a surcharge

