



Account Manager for Resins & Additives

We are the world's leading chemical company because we offer intelligent solutions for our customers and for a sustainable future. We link develop people with diverse talents all over the world. For you, this means a variety of ways to advance. Not only your performance but also your personality matter to us. At BASF, careers develop from opportunities.



LOCATION

Prague, Czech Republic
Remote home-office



COMPANY

BASF spol. s r.o.
Sokolovská 668/136 D
186 00 Praha



WORKING AREA

Sales



CONTRACT TYPE

Full-time unlimited

RESPONSIBILITIES

- As a sales representative you will be responsible for maintaining and developing key customers relations in the region Czech Republic and Slovakia.
- You will develop new accounts and identify sales opportunities and new profitable business as well. Price negotiations will be a part of your job as well. You will be responsible for technical service and will support the customers in terms of applications of our products.
- You will have a collaborative and goal-oriented attitude towards the relevant business unit. You work on the maintenance of long-term competitiveness of the BASF group representing BASF's interests and corporate values.

QUALIFICATIONS

- You have a master's degree in chemistry, chemical engineering and technical experience in the coatings industry.
- You have minimum 2 years of experience in sales and a strong affinity with procurement and/or supply chain.
- You are analytical, have a strong commercial approach, like to build and maintain a professional network and you possess strong communication skills.
- You are fluent in Czech or Slovak language and have good command of written and spoken English as well.
- Flexibility and mobility also belong to your personality.

BENEFITS

- Exciting opportunity to shape the future of our business and you professional and personal skills
- Experience in local and international HR team
- Multiple company benefits such as flexible working time model, meal vouchers

ABOUT US

At BASF, the chemistry is right. Because we are counting on innovative solutions, on sustainable actions, and on connected thinking. And on you. Become a part of our formula for success and develop the future with us - in a global team that embraces diversity and equal opportunities irrespective of gender, age, origin, sexual orientation, disability or belief.

Together we can accomplish everything. Through the power of connected minds.

We are looking forward to your online application at jan.dolezal@basf.com.

We are happy to answer your questions: Email jan.dolezal@basf.com | Tel +420 235 000 173

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