

The power of connected minds



We are the world's leading chemical company because we offer intelligent solutions for our customers and for a sustainable future. We link and develop people with diverse talents all over the world. For you, this means a variety of ways to advance. Not only your performance, but also your personality matter to us. At BASF, careers develop from opportunities.

BASF's regional division EMEA Europe, Middle East, Emerging Europe and Africa, operates in more than 50 countries in the region. For BASF the EMEA region is our most important market.

Advert - Graduate Trainee (Business Development) - Nairobi

What you can expect

The incumbent will be responsible to provide market intelligence across all relevant industries in East Africa. Duties will include the following:

- Self and on-the-job peer to peer learning of selected Business Unit (BU) products, applications and industry.
- Develop market intelligence by collecting and analyzing relevant market information.
- Conduct stakeholder mapping and engagement.
- Follow relevant local and international industry trends.
- Ensure ongoing and targeted business development and management of the customer portfolio.
- Provide on time reporting of customer and industry related activities.
- Provide regular reporting on project statuses.
- Adhere to and comply with all BASF guidelines and procedures.
- Demonstrate commitment towards and in accordance with the BASF values and principles.
- Demonstrate entrepreneurial efforts toward increasing the BASF brand identity within the region.

What we expect

- Tertiary qualification in Engineering, Chemistry, Polymers or any other similar field.
- Minimum 1 - 2 years working experience in a related field.
- Good project management and resource management skills.
- Strong communication skills in English.
- Drivers License.
- Willingness and ability to travel locally and internationally.

We offer

Responsibility from day one in a challenging work environment and on-the-job training as part of a committed team. Competitive compensation including attractive benefits as well as excellent career opportunities in an international company.

Closing date: 1 July 2022

Job Field:

Sales

Location:

Kenya, Nairobi

Company:

BASF East Africa

Job Type:

Fixed Term Contract

Job Grade:

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Job Reference:

GTBD20220613

Please apply via SuccessFactors. If you do not have access to SuccessFactors, please apply via email:
candice.van-rooyen@basf.com

or in writing to:

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