

At BASF, we create chemistry for a sustainable future. We combine economic success with environmental protection and social responsibility. The approximately 110,000 employees in the BASF Group work on contributing to the success of our customers in nearly all sectors and almost every country in the world. Our portfolio is divided into the Chemicals, Materials, Industrial Solutions, Surface Technologies, Nutrition & Care and Agricultural Solutions segments.

Key financial figures 2020

million €	2020	2019	Δ%
Sales	59,149	59,316	0
EBITDA	6,494	8,185	-21
EBIT before special items	3,560	4,643	-23
EBIT	-191	4,201	.
Income before income taxes	-1,562	3,302	.
Net income	-1,060	8,421	.
Earnings per share (€)	-1.15	9.17	.
Adjusted earnings per share (€)	3.21	4.00	-20

Financial calendar

- Thursday, April 29, 2021**
 Quarterly Statement Q1 2021
 Annual Shareholders' Meeting 2021
- Tuesday, May 4, 2021**
 Dividend payout
- Wednesday, July 28, 2021**
 Half-Year Financial Report 2021
- Wednesday, October 27, 2021**
 Quarterly Statement Q3 2021
- Friday, February 25, 2022**
 BASF Report 2021

Outlook 2021

We expect the global economy to recover in 2021 after the sharp downturn resulting from the coronavirus pandemic. However, uncertainty about future developments remains exceptionally high. Our forecast therefore includes wide ranges to account for the possibility of significant disruptions to global supply chains and negative effects on the entire economy. At the same time, we are confident that without such negative impacts, we will be able to achieve earnings at the upper end of the forecast range. Our forecast assumes growth in our customer industries. For the automotive industry in particular, we are forecasting significant production growth compared with 2020. The global economy should see significant growth of 4.3% compared with 2020 (-3.7%). Global chemical production is expected to expand by 4.4%, well above the prior-year level (2020: -0.4%). We anticipate an average oil price of \$50 for a barrel of Brent crude and an exchange rate of \$1.18 per euro.

Based on these assumptions, we aim to increase our sales to between €61 billion and €64 billion (2020: €59,149 million). The BASF Group's income from operations (EBIT) before special items is expected to be between €4.1 billion and €5.0 billion (2020: €3,560 million). The return on capital employed (ROCE) should be between 8.0% and 9.2% (2020: 1.7%).

Forward-looking statements and forecasts

This factsheet contains forward-looking statements. These statements are based on current estimates and projections of the Board of Executive Directors and currently available information. Forward-looking statements are not guarantees of the future developments and results outlined therein. These are dependent on a number of factors; they involve various risks and uncertainties; and they are based on assumptions that may not prove to be accurate. Such risk factors include those discussed on pages 158 to 166 of the BASF Report 2020. We do not assume any obligation to update the forward-looking statements contained in this factsheet above and beyond the legal requirements.

Percentage of sales per segment 2020*

* Not depicted here: Other 4% of BASF Group sales and EBITDA minus €1,032 million

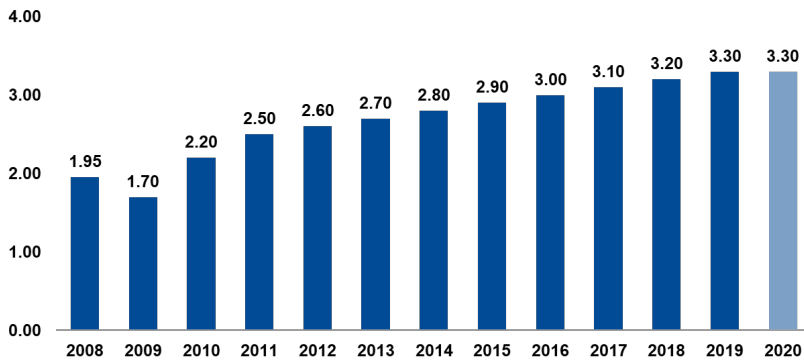
Chemicals 14%	Materials 18%	Industrial Solutions 13%	Surface Technologies 28%	Nutrition & Care 10%	Agricultural Solutions 13%
					
EBITDA €1,237 million	EBITDA €1,556 million	EBITDA €1,099 million	EBITDA €900 million	EBITDA €1,152 million	EBITDA €1,582 million

BASF shares – an attractive investment



- Unique Verbund concept – competitive advantage based on integrated sites, operational excellence and best-in-class technologies
- Industry-leading innovation platform – covering a broad range of technologies and providing solutions for a multitude of customers
- Strategy focused on participating in fast growing Asian markets – driven by strong and expanding local presence
- Creating value to society and contributing to a sustainable development – Carbon Management program bundles measures to reduce greenhouse gas emissions
- Long-term value creation and attractive dividend policy – aim to increase the dividend per share every year

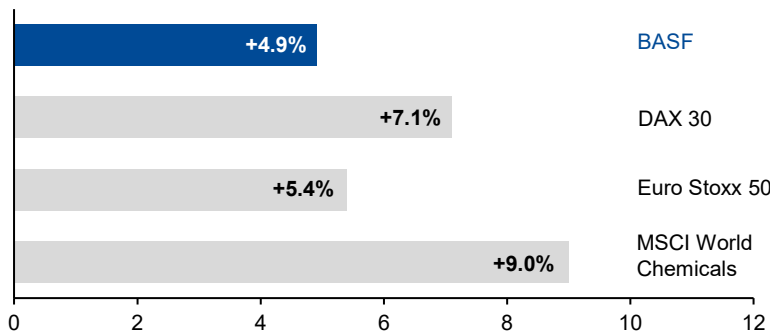
Dividend per share (€ per share)



Yield	7.0%	3.9%	3.7%	4.6%	3.7%	3.5%	4.0%	4.1%	3.4%	3.4%	5.3%	4.9%	5.1%
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Long-term performance 2010–2020

(average annual increase with dividends reinvested)



Shareholder structure

With over 700,000 shareholders, BASF is one of the largest publicly owned companies with a high free float. An analysis of the shareholder structure carried out at the end of 2020 showed that, at around 20% of share capital, the United States and Canada made up the largest regional group of institutional investors. Institutional investors from Germany accounted for around 11%. Shareholders from the United Kingdom and Ireland hold 8% of BASF shares, while investors from the rest of Europe hold a further 12% of capital. Approximately 36% of the company's share capital is held by private investors, nearly all of whom reside in Germany. BASF is therefore one of the DAX 30 companies with the largest percentage of private shareholders.

Analysts' recommendations

Around 30 financial analysts regularly publish studies on BASF. The latest analyst recommendations for our shares as well as the average target share price ascribed to BASF by analysts can be found online at [basf.com/analystestimates](https://www.basf.com/analystestimates).

58% Buy

34% Hold

8% Sell

As of February 5, 2021

Key facts 2020

- Dividend proposal at Annual Shareholders' Meeting of €3.30 per share
- In total, BASF would pay out €3.0 billion
- Dividend yield of 5.1% based on the share price of €64.72 at year end 2020

Key BASF share data

Market capitalization*	€59.4 billion
Share price*	€64.72
High 2020	€68.29
Low 2020	€39.04
ISIN	DE000BASF111

*As of December 31, 2020, close

Contact – BASF Investor Relations

BASF SE, Investor Relations
COI – D 100, 67056 Ludwigshafen

Phone: +49 621 60-48230

Email: ir@basf.com

www.basf.com/share

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We create chemistry