

At BASF, we create chemistry for a sustainable future. We combine economic success with environmental protection and social responsibility. More than 117,000 employees in the BASF Group work on contributing to the success of our customers in nearly all sectors and almost every country in the world. Our portfolio is organized into six segments: Chemicals, Materials, Industrial Solutions, Surface Technologies, Nutrition & Care and Agricultural Solutions.

Key financial figures Q1 2020

million €	Q1 2020	Q1 2019	Δ%
Sales	16,753	15,596	7
EBITDA	2,428	2,770	(12)
EBIT before special items	1,640	1,750	(6)
EBIT	1,456	1,779	(18)
Income before income taxes	1,200	1,556	(23)
Net income	885	1,406	(37)
Earnings per share (€)	0.96	1.53	(37)
Adjusted earnings per share (€)	1.36	1.70	(20)

Financial calendar

- **Thursday, June 18, 2020**
Annual Shareholders' Meeting 2020
- **Tuesday, June 23, 2020**
Dividend payout
- **Wednesday, July 29, 2020**
Half-year Financial Report 2020
- **Wednesday, October 28, 2020**
Quarterly Statement Q3 2020
- **Friday, February 26, 2021**
BASF Report 2020

Outlook 2020

The sales and earnings forecast for the 2020 business year provided by BASF on February 28, 2020, will not be able to be met. The company is therefore withdrawing its outlook. It is currently impossible to reliably estimate both the length and the further spread of the coronavirus pandemic, as well as future measures to contain it. Consequently, concrete statements on the future development of sales and earnings cannot be made at present.

BASF expects to be severely impacted by the economic consequences of the global drop in demand and production, in particular as a result of the ongoing production stoppages in the automotive industry. The effects of the coronavirus pandemic will also impact other customer industries. As a result, the company anticipates a considerable decline in sales volumes in the second quarter of 2020. BASF currently expects a slow recovery for the third and fourth quarters of 2020; how the situation develops is, however, extremely uncertain at this point in time.

BASF will quantify its expectations for the future development of sales and earnings as soon as it is again possible to make a reliable forecast.

Forward-looking statements

This factsheet contains forward-looking statements. These statements are based on current estimates and projections of the Board of Executive Directors and currently available information. Forward-looking statements are not guarantees of the future developments and results outlined therein. These are dependent on a number of factors; they involve various risks and uncertainties; and they are based on assumptions that may not prove to be accurate. Such risk factors include those discussed in the BASF Report 2019 on pages 139 to 147. We do not assume any obligation to update the forward-looking statements contained in this factsheet above and beyond the legal requirements.

Percentage of sales per segment 2019*

* Not depicted here: Other 5% of BASF Group sales and EBITDA €(334) million

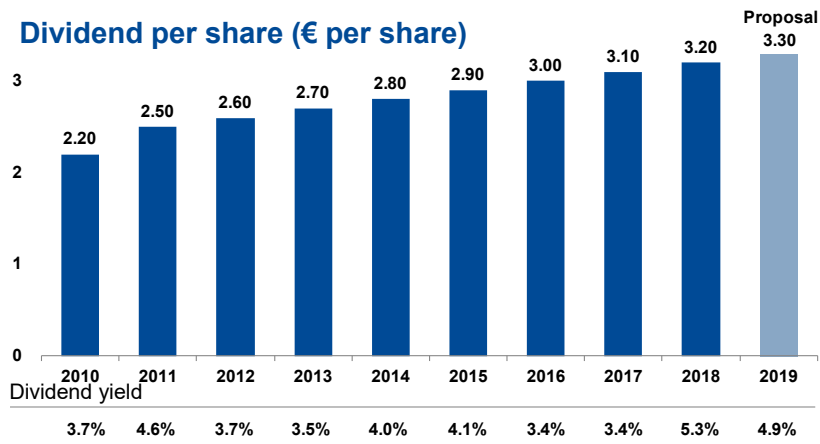
Chemicals 16%	Materials 19%	Industrial Solutions 14%	Surface Technologies 22%	Nutrition & Care 10%	Agricultural Solutions 13%
					
EBITDA €1,545 million	EBITDA €1,691 million	EBITDA €1,327 million	EBITDA €1,120 million	EBITDA €1,189 million	EBITDA €1,647 million

BASF shares – an attractive investment



- Strategy focused on participating in fast growing Asian markets – driven by strong and expanding local presence
- Industry-leading innovation platform – covering a broad range of technologies and providing solutions for a multitude of customers
- Unique Verbund concept – competitive advantage based on integrated sites, operational excellence and best-in-class technologies
- 2030 target: CO₂-neutral growth
- Earnings growth and strong cash flow generation targeted, clear return criteria
- Long-term value creation with progressive dividend policy aim to increase the dividend per share every year

Dividend per share (€ per share)

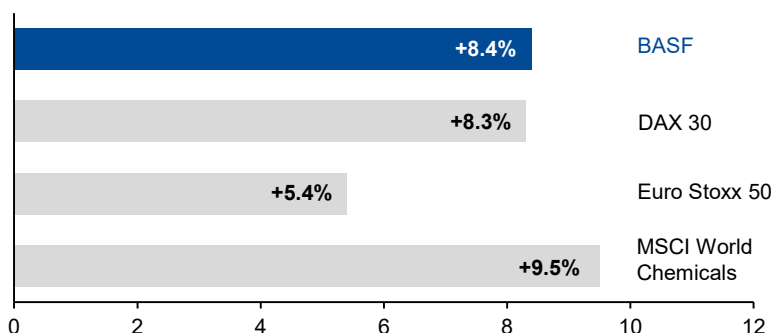


Dividend policy

We stand by our ambitious dividend policy and offer our shareholders an attractive dividend yield. We aim to increase our dividend per share every year.

Long-term performance 2009–2019

(average annual increase with dividends reinvested)



Shareholder structure

With over 600,000 shareholders, BASF is one of the largest publicly owned companies with a high free float. An analysis of the shareholder structure carried out at the end of March 2020 showed that, at around 23% of share capital, the United States and Canada made up the largest regional group of institutional investors. Institutional investors from Germany accounted for around 13%. Shareholders from the United Kingdom and Ireland hold 9% of BASF shares, while investors from the rest of Europe hold a further 14% of capital. Approximately 33% of the company's share capital is held by private investors, nearly all of whom reside in Germany. BASF is therefore one of the DAX 30 companies with the largest percentage of private shareholders.

Analysts' recommendations

Around 30 financial analysts regularly publish studies on BASF. The latest analyst recommendations for our shares as well as the average target share price ascribed to BASF by analysts can be found online at [basf.com/analystestimates](https://www.basf.com/analystestimates).

26% Buy

70% Hold

4% Sell

As of April 7, 2020

Key BASF share data

Market capitalization*	€39.6 billion
Share price*	€43.15
High Q1 2020	€68.29
Low Q1 2020	€39.04
ISIN	DE000BASF111

*As of March 31, 2020, close

Contact – BASF Investor Relations

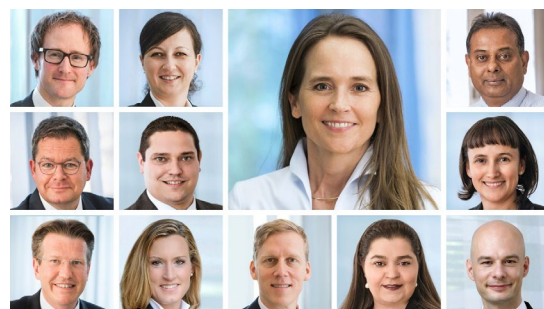
BASF SE, Investor Relations
COI – D 100, 67056 Ludwigshafen

Phone: +49 621 60-48230

Email: ir@basf.com

www.basf.com/share

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BASF
We create chemistry