

At BASF, we create chemistry for a sustainable future. We combine economic success with environmental protection and social responsibility. The approximately 110,000 employees in the BASF Group work on contributing to the success of our customers in nearly all sectors and almost every country in the world. Our portfolio is divided into the Chemicals, Materials, Industrial Solutions, Surface Technologies, Nutrition & Care and Agricultural Solutions segments.

Key financial figures Q3 2021

million €	Q3 2021	Q3 2020	Δ%
Sales	19,669	13,811	42
EBITDA	2,729	1,044	161
EBIT before special items	1,865	581	221
EBIT	1,822	-2,638	.
Income before income taxes	1,777	-2,786	.
Net income	1,253	-2,122	.
Earnings per share (€)	1.36	-2.31	.
Adjusted earnings per share (€)	1.56	0.60	160

Outlook 2021

Based on the BASF Group's sustained good business performance and the anticipated continuation of solid demand, especially in the Chemicals and Materials segments, the forecast for the 2021 business year was raised in accordance with market expectations (previous forecast in parentheses):

- Sales growth to between €76 billion and €78 billion (between €74 billion and €77 billion)
- EBIT before special items of between €7.5 billion and €8.0 billion (between €7.0 billion and €7.5 billion)
- Return on capital employed (ROCE) of between 13.2% and 14.1% (between 12.1% and 12.9%)
- Increase in Accelerator sales to between €21.5 billion and €22.5 billion (between €21.0 billion and €22.0 billion)

BASF assumes that supply bottlenecks will continue to negatively impact global economic recovery in the fourth quarter of 2021. The assessment of the global economic environment in 2021 has therefore been slightly adjusted (previous forecast in parentheses):

- Growth in gross domestic product: +5.3% (+5.5%)
- Growth in industrial production: +6.0% (+6.5%)
- Growth in chemical production: +6.0% (+6.5%)
- Average euro/dollar exchange rate of \$1.20 per euro (unchanged)
- Average annual oil price (Brent crude) of \$70 per barrel (\$65 per barrel)

Forward-looking statements and forecasts

This factsheet contains forward-looking statements. These statements are based on current estimates and projections of the Board of Executive Directors and currently available information. Forward-looking statements are not guarantees of the future developments and results outlined therein. These are dependent on a number of factors; they involve various risks and uncertainties; and they are based on assumptions that may not prove to be accurate. Such risk factors include those discussed on pages 158 to 166 of the BASF Report 2020. We do not assume any obligation to update the forward-looking statements contained in this factsheet above and beyond the legal requirements.

Percentage of sales per segment 2020*

* Not depicted here: Other 4% of BASF Group sales and EBITDA minus €1,032 million

Chemicals 14%	Materials 18%	Industrial Solutions 13%	Surface Technologies 28%	Nutrition & Care 10%	Agricultural Solutions 13%
					
EBITDA €1,237 million	EBITDA €1,556 million	EBITDA €1,099 million	EBITDA €900 million	EBITDA €1,152 million	EBITDA €1,582 million

Financial calendar

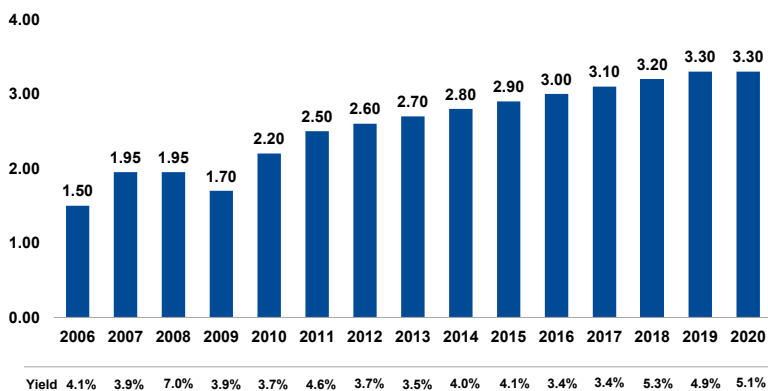
- **Friday, February 25, 2022**
BASF Report 2021
- **Friday, April 29, 2022**
Quarterly Statement Q1 2022
Annual Shareholders' Meeting 2022
- **Wednesday, May 4, 2022**
Dividend payout
- **Wednesday, July 27, 2022**
Half-Year Financial Report 2022
- **Wednesday, October 26, 2022**
Quarterly Statement Q3 2022

BASF shares – an attractive investment



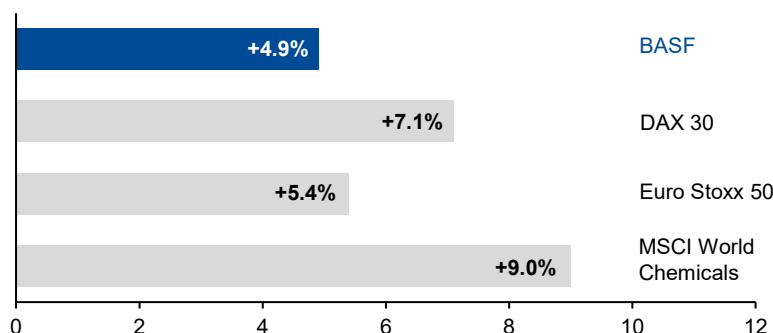
- Unique Verbund concept – competitive advantage based on integrated sites, operational excellence and best-in-class technologies
- Industry-leading innovation platform – covering a broad range of technologies and providing solutions for a multitude of customers
- Strategy focused on participating in fast growing Asian markets – driven by strong and expanding local presence
- Creating value to society and contributing to a sustainable development – Carbon Management program bundles measures to reduce greenhouse gas emissions
- Long-term value creation and attractive dividend policy – aim to increase the dividend per share every year

Dividend per share (€ per share)



Long-term performance 2010–2020

(average annual increase with dividends reinvested)



Shareholder structure

With over 700,000 shareholders, BASF is one of the largest publicly owned companies with a high free float. An analysis of the shareholder structure carried out at the end of September 2021 showed that, at around 19% of share capital, the United States and Canada made up the largest regional group of institutional investors. Institutional investors from Germany accounted for around 10%. Shareholders from the United Kingdom and Ireland hold 7% of BASF shares, while investors from the rest of Europe hold a further 13% of capital. Institutional investors from the Asia Pacific region hold 4% of BASF shares. Approximately 37% of the company's share capital is held by private investors, nearly all of whom reside in Germany. BASF is therefore one of the DAX 30 companies with the largest percentage of private shareholders.

Analysts' recommendations

Around 30 financial analysts regularly publish studies on BASF. The latest analyst recommendations for our shares as well as the average target share price ascribed to BASF by analysts can be found online at [basf.com/analystestimates](https://www.basf.com/analystestimates).

56% Buy

32% Hold

12% Sell

As of October 7, 2021

Key facts 2020

- Stable dividend of €3.30 per share
- Total dividend payment of €3.0 billion
- Dividend yield of 5.1% based on the share price of €64.72 at year end 2020

Key BASF share data

Market capitalization* €60.5 billion

Share price* €65.85

High Q3 2021 €69.16

Low Q3 2021 €61.77

ISIN DE000BASF111

*As of September 30, 2021, close

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BASF
We create chemistry