

At BASF, we create chemistry for a sustainable future. We combine economic success with environmental protection and social responsibility. Around 111,000 employees in the BASF Group contribute to the success of our customers in nearly all sectors and almost every country in the world. Our portfolio comprises six segments: Chemicals, Materials, Industrial Solutions, Surface Technologies, Nutrition & Care and Agricultural Solutions.

## Key financial figures Q3 2022

million €	Q3 2022	Q3 2021	Δ%
Sales	21,946	19,669	11.6
EBITDA	2,255	2,729	-17.4
EBIT before special items	1,348	1,865	-27.7
EBIT	1,294	1,822	-29.0
Income before income taxes	1,239	1,777	-30.3
Net income	909	1,253	-27.5
Earnings per share (€)	1.01	1.36	-25.7
Adjusted earnings per share (€)	1.77	1.56	13.5

## Financial calendar

- **Friday, February 24, 2023**  
BASF Report 2022
- **Thursday, April 27, 2023**  
Quarterly Statement Q1 2023  
Annual Shareholders' Meeting 2023
- **Wednesday, May 3, 2023**  
Dividend payout
- **Friday, July 28, 2023**  
Half-Year Financial Report 2023
- **Tuesday, October 31, 2023**  
Quarterly Statement Q3 2023

## Outlook 2022

In the third quarter of 2022, global economic activity weakened more significantly than expected. Against this background, BASF has adjusted its assessment of the global economic environment in 2022 (values rounded to half percentage points, previous assumptions from BASF's Half-Year Financial Report 2022 in parentheses):

- Growth in gross domestic product: +2.5% (unchanged)
- Growth in global industrial production: +2.5% (+3.0%)
- Growth in global chemical production: +2.0% (+2.5%)
- Average euro/dollar exchange rate: \$1.05 per euro (\$1.07 per euro)
- Average annual oil price (Brent crude): \$100 per barrel (\$110 per barrel)

Despite the significant weakening of the economic environment in the third quarter of 2022, the BASF Group's forecast for the 2022 business year published in the Half-Year Financial Report 2022 remains unchanged:

- Sales: €86 billion – €89 billion
- EBIT before special items: €6.8 billion – €7.2 billion
- Return on Capital Employed (ROCE): 10.5% – 11.0%
- CO<sub>2</sub> emissions: 18.4 million metric tons – 19.4 million metric tons

### Forward-looking statements and forecasts

This factsheet contains forward-looking statements. These statements are based on current estimates and projections of the Board of Executive Directors and currently available information. Forward-looking statements are not guarantees of the future developments and results outlined therein. These are dependent on a number of factors; they involve various risks and uncertainties; and they are based on assumptions that may not prove to be accurate. Such risk factors include those discussed in Opportunities and Risks on pages 151 to 160 of the BASF Report 2021. We do not assume any obligation to update the forward-looking statements contained in this report above and beyond the legal requirements.

## Percentage of sales per segment 2021\*

\* Not depicted here: Other 5% of BASF Group sales and EBITDA minus €602 million

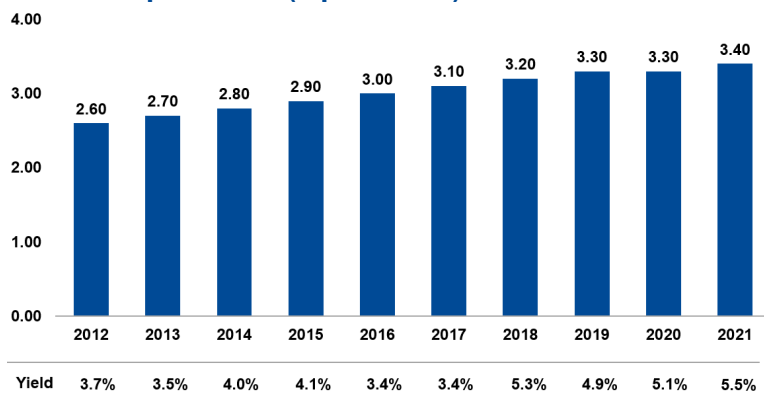
Chemicals 17%	Materials 19%	Industrial Solutions 11%	Surface Technologies 29%	Nutrition & Care 8%	Agricultural Solutions 11%
					
EBITDA €3,882 million	EBITDA €3,162 million	EBITDA €1,344 million	EBITDA €1,243 million	EBITDA €967 million	EBITDA €1,358 million

## BASF shares – an attractive investment



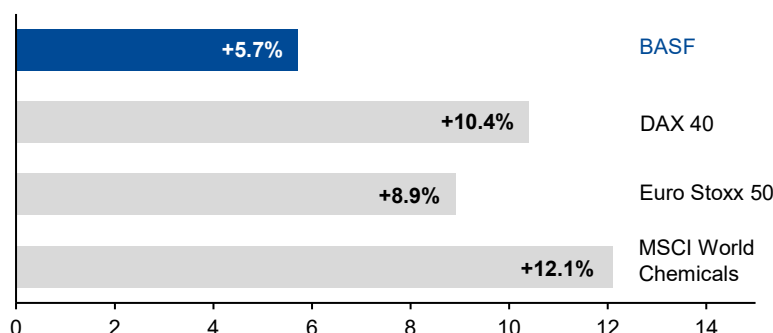
- Unique Verbund concept – competitive advantage based on integrated sites, operational excellence and best-in-class technologies
- Industry-leading innovation platform – covering a broad range of technologies and providing solutions for a multitude of customers
- Strategy focused on participating in fast growing Asian markets – driven by strong and expanding local presence
- Creating value to society and contributing to a sustainable development – Carbon Management program bundles measures to reduce greenhouse gas emissions
- Long-term value creation and attractive dividend policy – aim to increase the dividend per share every year

### Dividend per share (€ per share)



### Long-term performance 2011–2021

(average annual increase with dividends reinvested)



### Shareholder structure

With over 800,000 shareholders, BASF is one of the largest publicly owned companies with a high free float. An analysis of the shareholder structure carried out at the end of September 2022 showed that, at around 20% of share capital, the United States and Canada made up the largest regional group of institutional investors. Institutional investors from Germany accounted for around 7%. Institutional investors from the United Kingdom and Ireland hold 7% of BASF shares, while investors from the rest of Europe hold a further 10% of capital. Approximately 43% of the company's share capital is held by private investors, nearly all of whom reside in Germany. BASF is therefore one of the DAX companies with the largest percentage of private shareholders.

### Analysts' recommendations

Around 30 financial analysts regularly publish studies on BASF. The latest analyst recommendations for our shares as well as the average target share price ascribed to BASF by analysts can be found online at [basf.com/analystestimates](https://www.basf.com/analystestimates).

44% Buy

52% Hold

4% Sell

As of October 10, 2022

### Key facts

- Dividend of €3.40 per share, an increase of €0.10
- Dividend yield of 5.5% based on the share price of €61.78 at year end 2021
- Share buyback program 2022-2023 of up to €3 billion started on January 11, 2022

### Key BASF share data

Market capitalization*	€36.4 billion
Share price*	€39.60
High Q3 2022	€44.92
Low Q3 2022	€38.85
ISIN	DE000BASF111

\*As of September 30, 2022, close

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We create chemistry