

News Release



BASF Group 1st Quarter 2013 Important Figures

April 26, 2013
P228/13e

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BASF Group

		1st Quarter ³		
		2013	2012	Change in %
Sales	million €	19,738	18,840	4.8
Income from operations before depreciation and amortization (EBITDA)	million €	2,854	3,304	(13.6)
Income from operations (EBIT) before special items	million €	2,214	2,010	10.1
Income from operations (EBIT)	million €	2,169	2,598	(16.5)
Financial result	million €	(126)	(158)	20.3
Income before taxes and minority interests	million €	2,043	2,440	(16.3)
Net income	million €	1,446	1,703	(15.1)
Earnings per share	€	1.57	1.85	(15.3)
Adjusted earnings per share	€	1.67	1.54	8.4
Cash provided by operating activities	million €	2,041	1,539	32.6
Additions to long-term assets ¹	million €	1,566	717	118.4
Research and development expenses	million €	429	403	6.5
Amortization and depreciation ¹	million €	685	706	(3.0)
Segment assets (as of March 31) ²	million €	56,447	52,219	8.1
Personnel costs	million €	2,279	2,370	(3.8)
Number of employees (as of March 31)		111,687	109,161	2.3

¹ Intangible assets and property, plant and equipment (including acquisitions)

² Intangible assets, property, plant and equipment, inventories and business-related receivables

³ We have applied International Financial Reporting Standards 10 and 11 and International Accounting Standard 19 (revised) since January 1, 2013; the figures for 2012 have been restated accordingly.

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Segments

1st Quarter (million €)

	Sales			EBITDA			Income from operations (EBIT) before special items			Income from operations (EBIT)		
	2013	2012 ¹	Change in %	2013	2012 ¹	Change in %	2013	2012 ¹	Change in %	2013	2012 ¹	Change in %
	Chemicals	4,396	4,513	(2.6)	841	760	10.7	650	556	16.9	650	556
Performance Products	3,880	3,963	(2.1)	568	632	(10.1)	379	452	(16.2)	367	429	(14.5)
Functional Materials & Solutions	4,181	4,168	0.3	352	401	(12.2)	239	257	(7.0)	240	290	(17.2)
Agricultural Solutions	1,556	1,327	17.3	532	459	15.9	498	419	18.9	492	419	17.4
Oil & Gas	4,660	3,893	19.7	734	762	(3.7)	630	640	(1.6)	630	640	(1.6)
Other	1,065	976	9.1	(173)	290	.	(182)	(314)	42.0	(210)	264	.
	19,738	18,840	4.8	2,854	3,304	(13.6)	2,214	2,010	10.1	2,169	2,598	(16.5)

¹ Figures restated according to IFRS 10 and 11 and the new segment structure of the BASF Group.

Regions

1st Quarter (million €)

	Sales Location of company			Sales Location of customer			EBIT before special items		
	2013	2012 ¹	Change in %	2013	2012 ¹	Change in %	2013	2012 ¹	Change in %
	Europe	12,238	11,296	8	11,656	10,854	7	1,477	1,363
Thereof Germany	8,928	8,139	10	4,238	4,230	0	763	768	(1)
North America	3,721	3,808	(2)	3,650	3,663	0	454	366	24
Asia Pacific	2,824	2,723	4	3,019	2,956	2	245	202	21
South America, Africa, Middle East	955	1,013	(6)	1,413	1,367	3	38	79	(52)
	19,738	18,840	5	19,738	18,840	5	2,214	2,010	10

¹ Figures restated according to IFRS 10 and 11.