News Release

BASF Group 1st Quarter 2015 Important Figures

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BASF Group

		2015	2014 ¹	Change in %
Sales	million €	20,067	19,512	2.8
Income from operations before depreciation and amortization (EBITDA)	million €	2,890	2,951	(2.1)
Income from operations (EBIT) before special items	million €	2,070	2,112	(2.0)
Income from operations (EBIT)	million €	1,995	2,221	(10.2)
Financial result	million €	(164)	(183)	10.4
Income before taxes and minority interests	million €	1,831	2,038	(10.2)
Net income	million €	1,174	1,464	(19.8)
Earnings per share	€	1.28	1.59	(19.5)
Adjusted earnings per share	€	1.43	1.63	(12.3)
Cash provided by operating activities	million €	2,390	1,747	36.8
Additions to long-term assets ²	million €	1,334	949	40.6
Research expenses	million €	474	443	7.0
Amortization and depreciation ²	million €	895	730	22.6
Segment assets (as of March 31) ³	million €	67,050	57,371	16.9
Personnel costs	million €	2,877	2,324	23.8
Number of employees (as of March 31)		113,896	112,305	1.4

¹ The figures for the first quarter of 2014 have been adjusted to reflect the dissolution of the gas trading disposal group at the end of 2014.

² Intangible assets and property, plant and equipment (including acquisitions)

³ Intangible assets, property, plant and equipment, inventories and business-related receivables

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Segments

1st Quarter (million €)

	Sales				EBITDA			e from operations before special items		Income from operations (EBIT)		erations
	2015	2014	Change in %	2015	2014	Change in %	2015	2014	Change in %	2015	2014	Change in %
Chemicals	3,866	4,398	(12.1)	940	782	20.2	726	601	20.8	726	600	21.0
Performance Products	4,038	3,872	4.3	724	611	18.5	515	427	20.6	491	414	18.6
Functional Materials & Solutions	4,584	4,236	8.2	600	424	41.5	431	311	38.6	464	311	49.2
Agricultural Solutions	1,898	1,653	14.8	626	552	13.4	574	510	12.5	573	510	12.4
Oil & Gas	4,993	4,276	16.8	665	764	(13.0)	437	466	(6.2)	436	597	(27.0)
Other	688	1,077	(36.1)	(665)	(182)		(613)	(203)		(695)	(211)	
	20,067	19,512	2.8	2,890	2,951	(2.1)	2,070	2,112	(2.0)	1,995	2,221	(10.2)

Regions

Overview of regions (million €)

	Sales Location of company			Loca	Sales Location of customer			EBIT before special items		
	2015	2014	Change in %	2015	2014	Change in %	2015	2014	Change in %	
1st Quarter										
Europe	11,973	11,901	1	11,459	11,427	0	1,339	1,430	(6)	
Thereof Germany	9,071	8,919	2	4,634	3,874	20	549	657	(16)	
North America	4,232	3,900	9	4,212	3,840	10	470	491	(4)	
Asia Pacific	2,915	2,848	2	3,073	3,037	1	192	174	10	
South America, Africa, Middle East	947	863	10	1,323	1,208	10	69	17	306	
	20,067	19,512	3	20,067	19,512	3	2,070	2,112	(2)	