

News Release



BASF Group Important Figures 2015

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BASF Group

Million €	4th Quarter			January – December		
	2015	2014	Change in %	2015	2014	Change in %
Sales	13,880	18,047	(23.1)	70,449	74,326	(5.2)
Income from operations before depreciation and amortization (EBITDA)	1,893	2,873	(34.1)	10,649	11,043	(3.6)
Income from operations (EBIT) before special items	1,023	1,459	(29.9)	6,739	7,357	(8.4)
Income from operations (EBIT)	325	1,730	(81.2)	6,248	7,626	(18.1)
Financial result	(209)	65	.	(700)	(423)	(65.5)
Income before taxes and minority interests	116	1,795	(93.5)	5,548	7,203	(23.0)
Net income	339	1,418	(76.1)	3,987	5,155	(22.7)
Earnings per share	€ 0.37	1.54	(76.0)	4.34	5.61	(22.6)
Adjusted earnings per share	€ 1.01	1.04	(2.9)	5.00	5.44	(8.1)
Cash provided by operating activities	952	2,026	(53.0)	9,446	6,958	35.8
Additions to property, plant and equipment and intangible assets ¹	1,656	3,731	(55.6)	6,013	7,285	(17.5)
Research and development expenses	497	482	3.1	1,953	1,884	3.7
Depreciation and amortization ¹	1,568	1,143	37.2	4,401	3,417	28.8
Segments assets (as of Dezember 31) ²	61,204	61,530	(0.5)	61,204	61,530	(0.5)
Personnel expenses	2,264	2,316	(2.2)	9,982	9,224	8.2
Employees at year-end	112,435	113,292	(0.8)	112,435	113,292	(0.8)

¹ Including acquisitions

² Intangible assets, property, plant and equipment, inventories and business-related receivables

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Segments

4th Quarter (million €)

	Sales			EBITDA			Income from operations (EBIT) before special items			Income from operations (EBIT)		
	2015	2014	Change in %	2015	2014	Change in %	2015	2014	Change in %	2015	2014	Change in %
Chemicals	3,189	4,071	(21.7)	504	903	(44.2)	249	580	(57.1)	226	645	(65.0)
Performance Products	3,627	3,718	(2.4)	427	411	3.9	228	217	5.1	166	183	(9.3)
Functional Materials & Solutions	4,506	4,444	1.4	520	352	47.7	389	220	76.8	366	177	106.8
Agricultural Solutions	1,167	1,109	5.2	205	176	16.5	144	123	17.1	139	122	13.9
Oil & Gas	731	4,005	(81.7)	344	550	(37.5)	127	347	(63.4)	(437)	158	.
Other	660	700	(5.7)	(107)	481	.	(114)	(28)	.	(135)	445	.
	13,880	18,047	(23.1)	1,893	2,873	(34.1)	1,023	1,459	(29.9)	325	1,730	(81.2)

January – December (million €)

	Sales			EBITDA			Income from operations (EBIT) before special items			Income from operations (EBIT)		
	2015	2014	Change in %	2015	2014	Change in %	2015	2014	Change in %	2015	2014	Change in %
Chemicals	14,670	16,968	(13.5)	3,090	3,212	(3.8)	2,156	2,367	(8.9)	2,131	2,396	(11.1)
Performance Products	15,648	15,433	1.4	2,289	2,232	2.6	1,366	1,455	(6.1)	1,340	1,417	(5.4)
Functional Materials & Solutions	18,523	17,725	4.5	2,228	1,678	32.8	1,649	1,197	37.8	1,607	1,150	39.7
Agricultural Solutions	5,820	5,446	6.9	1,321	1,297	1.9	1,090	1,109	(1.7)	1,083	1,108	(2.3)
Oil & Gas	12,998	15,145	(14.2)	2,587	2,626	(1.5)	1,366	1,795	(23.9)	1,072	1,688	(36.5)
Other	2,790	3,609	(22.7)	(866)	(2)	.	(888)	(566)	(56.9)	(985)	(133)	.
	70,449	74,326	(5.2)	10,649	11,043	(3.6)	6,739	7,357	(8.4)	6,248	7,626	(18.1)

Regions

Overview of regions (million €)

	Sales Location of company			Sales Location of customer			EBIT before special items		
	2015	2014	Change in %	2015	2014	Change in %	2015	2014	Change in %
4th Quarter									
Europe	6,380	10,169	(37.3)	5,988	9,742	(38.5)	585	961	(39.1)
Thereof Germany	4,162	7,875	(47.1)	1,772	3,894	(54.5)	263	233	12.9
North America	3,483	3,711	(6.1)	3,415	3,610	(5.4)	224	267	(16.1)
Asia Pacific	2,871	2,910	(1.3)	3,021	3,059	(1.2)	102	95	7.4
South America, Africa, Middle East	1,146	1,257	(8.8)	1,456	1,636	(11.0)	112	136	(17.6)
	13,880	18,047	(23.1)	13,880	18,047	(23.1)	1,023	1,459	(29.9)
January – December									
Europe	38,675	42,854	(9.8)	36,897	40,911	(9.8)	4,527	4,759	(4.9)
Thereof Germany	28,229	32,241	(12.4)	13,483	15,126	(10.9)	2,038	1,994	2.2
North America	15,665	15,467	1.3	15,390	15,213	1.2	1,425	1,566	(9.0)
Asia Pacific	11,712	11,643	0.6	12,334	12,341	(0.1)	409	614	(33.4)
South America, Africa, Middle East	4,397	4,362	0.8	5,828	5,861	(0.6)	378	418	(9.6)
	70,449	74,326	(5.2)	70,449	74,326	(5.2)	6,739	7,357	(8.4)