

# News Release



## BASF Group 2nd Quarter/1st Half 2016 Important Figures

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### BASF Group

		2nd Quarter			1st Half		
		2016	2015	Change in %	2016	2015	Change in %
Sales	million €	14,483	19,078	(24)	28,691	39,145	(27)
Income from operations before depreciation and amortization (EBITDA)	million €	2,790	2,994	(7)	5,602	5,884	(5)
Income from operations (EBIT) before special items	million €	1,707	2,043	(16)	3,613	4,113	(12)
Income from operations (EBIT)	million €	1,718	2,039	(16)	3,584	4,034	(11)
Financial result	million €	(177)	(152)	(16)	(365)	(316)	(16)
Income before taxes and minority interests	million €	1,541	1,887	(18)	3,219	3,718	(13)
Net income	million €	1,092	1,265	(14)	2,479	2,439	2
Earnings per share	€	1.19	1.38	(14)	2.70	2.66	2
Adjusted earnings per share	€	1.30	1.49	(13)	2.94	2.92	1
Cash provided by operating activities	million €	2,293	2,753	(17)	3,339	5,143	(35)
Investments <sup>1</sup>	million €	1,007	1,526	(34)	1,966	2,860	(31)
Research expenses	million €	443	495	(11)	898	969	(7)
Amortization and depreciation <sup>2</sup>	million €	1,072	955	12	2,018	1,850	9
Segment assets (as of June 30) <sup>3</sup>	million €	62,196	64,334	(3)	62,196	64,334	(3)
Personnel costs	million €	2,478	2,394	4	4,923	5,271	(7)
Number of employees (as of June 30)		111,456	113,539	(2)	111,456	113,539	(2)

<sup>1</sup> Additions to intangible assets and property, plant and equipment (including acquisitions)

<sup>2</sup> Impairments, amortization of intangible assets, and depreciation of property, plant and equipment (including write-ups)

<sup>3</sup> Intangible assets, property, plant and equipment, inventories and business-related receivables

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## Segments

2nd Quarter (million €)

	Sales			EBITDA			Income from operations (EBIT) before special items			Income from operations (EBIT)		
	2016	2015	Change in %	2016	2015	Change in %	2016	2015	Change in %	2016	2015	Change in %
Chemicals	3,373	3,975	(15)	732	779	(6)	467	548	(15)	467	548	(15)
Performance Products	3,846	4,084	(6)	691	586	18	503	304	65	486	368	32
Functional Materials & Solutions	4,703	4,916	(4)	756	598	26	535	458	17	531	411	29
Agricultural Solutions	1,459	1,678	(13)	373	422	(12)	320	365	(12)	288	365	(21)
Oil & Gas	617	3,668	(83)	357	661	(46)	94	431	(78)	93	430	(78)
Other	485	757	(36)	(119)	(52)	.	(212)	(63)	.	(147)	(83)	(77)
	<b>14,483</b>	<b>19,078</b>	<b>(24)</b>	<b>2,790</b>	<b>2,994</b>	<b>(7)</b>	<b>1,707</b>	<b>2,043</b>	<b>(16)</b>	<b>1,718</b>	<b>2,039</b>	<b>(16)</b>

1st Half (million €)

	Sales			EBITDA			Income from operations (EBIT) before special items			Income from operations (EBIT)		
	2016	2015	Change in %	2016	2015	Change in %	2016	2015	Change in %	2016	2015	Change in %
Chemicals	6,522	7,841	(17)	1,465	1,719	(15)	932	1,274	(27)	935	1,274	(27)
Performance Products	7,629	8,122	(6)	1,435	1,310	10	1,050	819	28	1,021	859	19
Functional Materials & Solutions	9,111	9,500	(4)	1,350	1,198	13	991	889	11	983	875	12
Agricultural Solutions	3,239	3,576	(9)	1,018	1,048	(3)	911	939	(3)	878	938	(6)
Oil & Gas	1,228	8,661	(86)	664	1,326	(50)	160	868	(82)	159	866	(82)
Other	962	1,445	(33)	(330)	(717)	54	(431)	(676)	36	(392)	(778)	50
	<b>28,691</b>	<b>39,145</b>	<b>(27)</b>	<b>5,602</b>	<b>5,884</b>	<b>(5)</b>	<b>3,613</b>	<b>4,113</b>	<b>(12)</b>	<b>3,584</b>	<b>4,034</b>	<b>(11)</b>

## Regions

Regions (million €)

	Sales Location of company			Sales Location of customer			EBIT Location of company		
	2016	2015	Change in %	2016	2015	Change in %	2016	2015	Change in %
<b>2nd quarter</b>									
Europe	6,993	10,646	(34)	6,609	10,028	(34)	1,054	1,555	(32)
Thereof Germany	4,491	7,652	(41)	1,898	3,656	(48)	602	838	(28)
North America	3,811	4,305	(11)	3,776	4,364	(13)	397	391	2
Asia Pacific	2,812	3,113	(10)	2,950	3,308	(11)	212	57	272
South America, Africa, Middle East	867	1,014	(14)	1,148	1,378	(17)	55	36	53
	<b>14,483</b>	<b>19,078</b>	<b>(24)</b>	<b>14,483</b>	<b>19,078</b>	<b>(24)</b>	<b>1,718</b>	<b>2,039</b>	<b>(16)</b>
<b>1st half</b>									
Europe	14,099	22,619	(38)	13,375	21,487	(38)	2,215	2,816	(21)
Thereof Germany	8,970	16,723	(46)	3,802	8,290	(54)	1,185	1,330	(11)
North America	7,567	8,537	(11)	7,453	8,576	(13)	841	852	(1)
Asia Pacific	5,384	6,028	(11)	5,673	6,381	(11)	411	256	61
South America, Africa, Middle East	1,641	1,961	(16)	2,190	2,701	(19)	117	110	6
	<b>28,691</b>	<b>39,145</b>	<b>(27)</b>	<b>28,691</b>	<b>39,145</b>	<b>(27)</b>	<b>3,584</b>	<b>4,034</b>	<b>(11)</b>