

News Release



BASF Group Important Figures 2016

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BASF Group

Million €	4th Quarter			Full Year		
	2016	2015	Change in %	2016	2015	Change in %
Sales	14,846	13,880	7	57,550	70,449	(18)
Income from operations before depreciation and amortization (EBITDA)	2,487	1,896	31	10,526	10,649	(1)
Income from operations (EBIT) before special items	1,180	1,023	15	6,309	6,739	(6)
Income from operations (EBIT)	1,227	325	278	6,275	6,248	0
Financial result	(232)	(209)	(11)	(880)	(700)	(26)
Income before taxes and minority interests	995	116	.	5,395	5,548	(3)
Net income	689	339	103	4,056	3,987	2
Earnings per share	€ 0.75	0.37	103	4.42	4.34	2
Adjusted earnings per share	€ 0.79	1.01	(22)	4.83	5.00	(3)
Cash provided by operating activities	1,877	952	97	7,717	9,446	(18)
Additions to property, plant and equipment and intangible assets ¹	4,300	1,656	160	7,258	6,013	21
Research and development expenses	539	497	8	1,863	1,953	(5)
Depreciation and amortization ¹	1,260	1,568	(20)	4,251	4,401	(3)
Segments assets (as of Dezember 31) ²	67,122	61,204	10	67,122	61,204	10
Personnel expenses	2,733	2,264	21	10,165	9,982	2
Employees at year-end	113,830	112,435	1	113,830	112,435	1

¹ Including acquisitions

² Intangible assets, property, plant and equipment, inventories and business-related receivables

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Segments

4th Quarter (million €)

	Sales			EBITDA			Income from operations (EBIT) before special items			Income from operations (EBIT)		
	2016	2015	Change in %	2016	2015	Change in %	2016	2015	Change in %	2016	2015	Change in %
Chemicals	3,562	3,189	12	928	504	84	635	249	155	549	226	143
Performance Products	3,602	3,627	(1)	414	427	(3)	231	228	1	169	166	2
Functional Materials & Solutions	4,961	4,506	10	925	520	78	458	389	18	724	366	98
Agricultural Solutions	1,281	1,167	10	136	205	(34)	79	144	(45)	66	139	(53)
Oil & Gas	922	731	26	495	344	44	163	127	28	162	(437)	.
Other	518	660	(22)	(411)	(107)	.	(386)	(114)	.	(443)	(135)	.
	14,846	13,880	7	2,487	1,893	31	1,180	1,023	15	1,227	325	278

Full Year (million €)

	Sales			EBITDA			Income from operations (EBIT) before special items			Income from operations (EBIT)		
	2016	2015	Change in %	2016	2015	Change in %	2016	2015	Change in %	2016	2015	Change in %
Chemicals	13,461	14,670	(8)	3,169	3,090	3	2,064	2,156	(4)	1,983	2,131	(7)
Performance Products	15,002	15,648	(4)	2,522	2,289	10	1,745	1,366	28	1,648	1,340	23
Functional Materials & Solutions	18,732	18,523	1	2,906	2,228	30	1,946	1,649	18	2,199	1,607	37
Agricultural Solutions	5,569	5,820	(4)	1,305	1,321	(1)	1,087	1,090	0	1,037	1,083	(4)
Oil & Gas	2,768	12,998	(79)	1,596	2,587	(38)	517	1,366	(62)	499	1,072	(53)
Other	2,018	2,790	(28)	(972)	(866)	(12)	(1,050)	(888)	(18)	(1,091)	(985)	(11)
	57,550	70,449	(18)	10,526	10,649	(1)	6,309	6,739	(6)	6,275	6,248	0

Regions

Million €

	Sales Location of company			Sales Location of customer			EBIT Location of company		
	2016	2015	Change in %	2016	2015	Change in %	2016	2015	Change in %
4th Quarter									
Europe	6,574	6,380	3	6,274	5,988	5	686	(14)	.
Thereof Germany	4,260	4,162	2	1,819	1,772	3	70	339	(79)
North America	3,705	3,483	6	3,462	3,415	1	12	185	(94)
Asia Pacific	3,287	2,871	14	3,495	3,021	16	417	90	363
South America, Africa, Middle East	1,280	1,146	12	1,615	1,456	11	112	64	75
	14,846	13,880	7	14,846	13,880	7	1,227	325	278
Full Year									
Europe	27,221	38,675	(30)	26,039	36,897	(29)	3,632	4,174	(13)
Thereof Germany	17,540	28,229	(38)	7,412	13,483	(45)	1,582	2,303	(31)
North America	14,682	15,665	(6)	14,042	15,390	(9)	1,113	1,295	(14)
Asia Pacific	11,512	11,712	(2)	12,165	12,334	(1)	1,098	445	147
South America, Africa, Middle East	4,135	4,397	(6)	5,304	5,828	(9)	432	334	29
	57,550	70,449	(18)	57,550	70,449	(18)	6,275	6,248	0