

News Release

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BASF Group 1st Quarter 2018 Important Figures

BASF Group

		1st Quarter		
		2018	2017	Change in %
Sales	million €	16,646	16,857	(1)
Income from operations before depreciation, amortization and special items	million €	3,439	3,507	(2)
Income from operations before depreciation and amortization (EBITDA)	million €	3,448	3,502	(2)
Amortization and depreciation ¹	million €	927	1,051	(12)
Income from operations (EBIT)	million €	2,521	2,451	3
Special items	million €	9	(6)	.
EBIT before special items	million €	2,512	2,457	2
Financial result	million €	(186)	(152)	(22)
Income before taxes and minority interests	million €	2,335	2,299	2
Net income	million €	1,679	1,709	(2)
EBIT after cost of capital	million €	1,120	987	13
Earnings per share	€	1.83	1.86	(2)
Adjusted earnings per share	€	1.93	1.97	(2)
Research and development expenses	million €	428	424	1
Personnel expenses	million €	2,616	2,641	(1)
Number of employees (as of March 31)		115,770	113,873	2
Assets (as of March 31)	million €	80,453	79,074	2
Investments including acquisitions ²	million €	666	806	(17)
Equity ratio (as of March 31)	%	45.2	43.7	3
Net debt (as of March 31)	million €	10,482	14,933	(30)
Cash provided by operating activities	million €	1,231	833	48
Free cash flow	million €	604	66	.

¹ Amortization of intangible asset, depreciation of property, plant and equipment, impairments and reversals of impairments

² Additions to intangible assets and property, plant and equipment (including acquisitions)

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Segments

1st Quarter (million €)

	Sales			Income from operations before depreciation and amortization (EBITDA)			Income from operations (EBIT) before special items			Income from operations (EBIT)		
	2018	2017	Change in %	2018	2017	Change in %	2018	2017	Change in %	2018	2017	Change in %
Chemicals	4,286	4,105	4	1,386	1,239	12	1,134	958	18	1,126	974	16
Performance Products	3,991	4,260	(6)	694	714	(3)	470	515	(9)	482	499	(3)
Functional Materials & Solutions	5,139	5,198	(1)	492	688	(28)	333	531	(37)	325	521	(38)
Agricultural Solutions	1,728	1,855	(7)	481	595	(19)	423	533	(21)	417	531	(21)
Oil & Gas	945	829	14	587	482	22	365	170	115	392	169	132
Other	557	610	(9)	(192)	(216)	11	(213)	(250)	15	(221)	(243)	9
	16,646	16,857	(1)	3,448	3,502	(2)	2,512	2,457	2	2,521	2,451	3

Regions

1st Quarter (million €)

	Sales by location of company			Sales by location of customer			EBIT by location of company		
	2018	2017	Change in %	2018	2017	Change in %	2018	2017	Change in %
Europe	8,523	8,332	2	8,048	7,920	2	1,580	1,421	11
Thereof Germany	5,349	5,235	2	2,254	2,208	2	633	825	(23)
North America	3,963	4,371	(9)	3,833	4,230	(9)	317	513	(38)
Asia Pacific	3,356	3,317	1	3,566	3,530	1	588	496	19
South America, Africa, Middle East	804	837	(4)	1,199	1,177	2	36	21	71
	16,646	16,857	(1)	16,646	16,857	(1)	2,521	2,451	3