

News Release

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BASF Group Important Figures 2020

BASF Group

		Q4			Full year		
		2020	2019	+/-	2020	2019	+/-
Sales	million €	15,905	14,686	8%	59,149	59,316	0%
EBITDA before special items ^a	million €	2,085	1,817	15%	7,435	8,324	-11%
EBITDA ^a	million €	1,952	1,610	21%	6,494	8,185	-21%
Depreciation and amortization	million €	1,020	1,031	-1%	6,685	3,984	68%
EBIT before special items ^a	million €	1,113	842	32%	3,560	4,643	-23%
EBIT ^a	million €	932	579	61%	-191	4,201	.
Special items ^a	million €	-181	-263	31%	-3,751	-442	.
Income before income taxes	million €	947	276	243%	-1,562	3,302	.
Income after taxes from continuing operations	million €	713	223	220%	-1,471	2,546	.
Income after taxes from discontinued operations	million €	347	-36	.	396	5,945	-93%
Net income	million €	1,055	150	.	-1,060	8,421	.
ROCE	%	-	-	-	1.7	7.7	-
Earnings per share	€	1.15	0.16	.	-1.15	9.17	.
Adjusted earnings per share	€	1.10	0.64	72%	3.21	4.00	-20%
Dividend per share	€	-	-	-	3.30	3.30	0%
Assets	million €	80,292	86,950	-8%	80,292	86,950	-8%
Investments including acquisitions ^b	million €	1,268	1,304	-3%	4,869	4,097	19%
Employees at year-end		110,302	117,628	-6%	110,302	117,628	-6%
Personnel expenses	million €	2,481	2,572	-4%	10,576	10,924	-3%
Research and development expenses	million €	594	605	-2%	2,086	2,158	-3%
Equity ratio	%	42.8	48.7	-	42.8	48.7	-
Net debt	million €	14,677	15,506	-5%	14,677	15,506	-5%
Cash flows from operating activities	million €	2,101	3,157	-33%	5,413	7,474	-28%
Free cash flow	million €	1,003	1,981	-49%	2,284	3,650	-37%
Greenhouse gas emissions ^c	million metric tons of CO ₂ equivalents	-	-	-	20.8	20.1	4%
Energy efficiency in production processes	kilograms of sales product/MWh	-	-	-	540	598	-10%
Accelerator sales	million €	-	-	-	16,740	15,017	12%

^a Restated figures 2019: for more information, see the Notes to the Consolidated Financial Statements in the BASF Report 2019 from page 232 onward: basf.com/report

^b Additions to property, plant and equipment and intangible assets

^c Excluding sale of energy to third parties

Segments

Q4 (million €)

	Sales			EBITDA before special items			Income from operations (EBIT) before special items			Income from operations (EBIT)		
	2020	2019	+/-	2020	2019	+/-	2020	2019	+/-	2020	2019	+/-
Chemicals	2,147	2,375	-10%	440	336	31%	227	115	97%	160	109	47%
Materials	3,062	2,680	14%	713	268	166%	489	80	.	420	71	492%
Industrial Solutions	1,883	1,932	-3%	292	213	37%	200	108	85%	179	47	281%
Surface Technologies	5,090	3,634	40%	340	359	-5%	215	236	-9%	175	202	-13%
Nutrition & Care	1,455	1,500	-3%	224	238	-6%	120	126	-5%	103	89	16%
Agricultural Solutions	1,601	1,808	-11%	191	351	-46%	15	161	-91%	4	84	-95%
Other	667	757	-12%	-115	52	.	-153	16	.	-109	-23	.
BASF Group	15,905	14,686	8%	2,085	1,817	15%	1,113	842	32%	932	579	61%

Full year (million €)

	Sales			EBITDA before special items			Income from operations (EBIT) before special items			Income from operations (EBIT)		
	2020	2019	+/-	2020	2019	+/-	2020	2019	+/-	2020	2019	+/-
Chemicals	8,071	9,532	-15%	1,305	1,574	-17%	445	791	-44%	-192	622	.
Materials	10,736	11,466	-6%	1,714	1,719	0%	835	1,003	-17%	-109	973	.
Industrial Solutions	7,644	8,389	-9%	1,189	1,249	-5%	822	820	0%	630	889	-29%
Surface Technologies	16,659	13,142	27%	966	1,173	-18%	484	722	-33%	-587	663	.
Nutrition & Care	6,019	6,075	-1%	1,190	1,214	-2%	773	793	-3%	688	644	7%
Agricultural Solutions	7,660	7,814	-2%	1,680	1,809	-7%	970	1,095	-11%	582	928	-37%
Other	2,360	2,898	-19%	-609	-414	-47%	-769	-581	-32%	-1,203	-518	.
BASF Group	59,149	59,316	0%	7,435	8,324	-11%	3,560	4,643	-23%	-191	4,201	.

Regions

Million €

Q4	Sales Location of company			Sales Location of customer			EBIT Location of company ^a		
	2020	2019	+/-	2020	2019	+/-	2020	2019	+/-
Europe	6,164	5,866	5%	5,916	5,490	8%	-153	94	.
of which Germany	2,506	3,158	-21%	1,475	1,384	7%	-387	-132	.
North America	4,187	4,135	1%	4,002	3,946	1%	534	206	159%
Asia Pacific	4,426	3,547	25%	4,540	3,781	20%	479	194	147%
South America, Africa, Middle East	1,128	1,138	-1%	1,447	1,469	-1%	72	85	-15%
BASF Group	15,905	14,686	8%	15,905	14,686	8%	932	579	61%
Full year									
Europe	24,223	25,706	-6%	23,129	23,827	-3%	-1,005	2,125	.
of which Germany	10,296	14,049	-27%	5,510	6,123	-10%	-1,712	504	.
North America	16,440	16,420	0%	15,709	15,948	-1%	-201	692	.
Asia Pacific	14,895	13,384	11%	15,406	14,203	8%	768	1,082	-29%
South America, Africa, Middle East	3,591	3,806	-6%	4,905	5,338	-8%	247	302	-18%
BASF Group	59,149	59,316	0%	59,149	59,316	0%	-191	4,201	.

^a The 2019 figures have been restated to reflect the reclassification of income from non-integral companies accounted for using the equity method to net income from shareholdings.