

01 BASF: Overview

02 Markets and Verbund sites

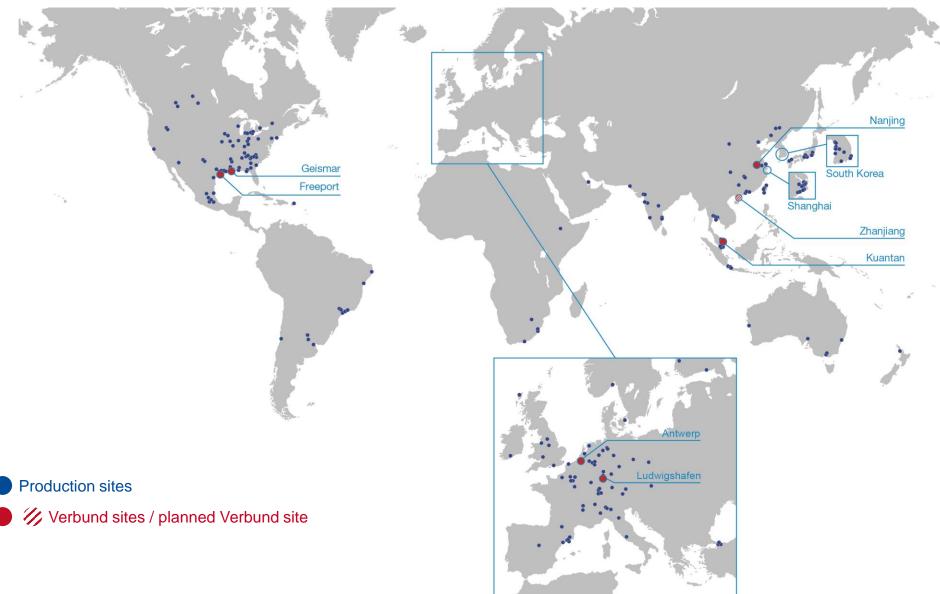
BASF – We create chemistry

- Our chemistry is used in almost all industries
- We combine economic success, social responsibility and environmental protection
- Sales 2022: €87.3 billion
- EBIT before special items 2022: €6.9 billion
- Employees (as of December 31, 2022): 111,481
- 6 Verbund sites and 239 other production sites
- Around 82,000 customers from various sectors in almost every country in the world



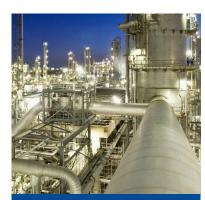


BASF worldwide: Production and Verbund sites





BASF's segments



Chemicals

Petrochemicals Intermediates



Materials

Performance Materials
Monomers



Industrial Solutions

Dispersions & Resins
Performance Chemicals



Surface Technologies

Catalysts
Coatings



Nutrition & Care

Care Chemicals

Nutrition & Health



Agricultural Solutions



Sustainability – We are shaping the transformation towards climate neutrality and a circular economy



Our target: **Net zero emissions** by **2050**. By **2030**, we want to **reduce** greenhouse gas emissions by **25%** compared with 2018.*

- Investments of up to €4 billion by 2030
- Detailed roadmap focusing on five strategic levers

We aim at doubling our circular sales to reach €17 billion by 2030.

- Recycled-based and renewable-based feedstocks
- Close and extend material loops



Innovation – new processes, technologies and products for a sustainable future

Research for future: Resource-efficient solutions and business models to decouple growth from the consumption of finite resources



Our success factors:

Customer focus, digitalization, creativity, efficiency and collaboration with external partners

Global expenditures for research and development over **€2.3 billion**, world leader in chemical industry

Approximately **10,000** employees worldwide involved in research and development

Around **1,000** new patents filed in 2022

Global Know-How Verbund with external partners



BASF Asia PacificAt a glance



Present in 19 markets



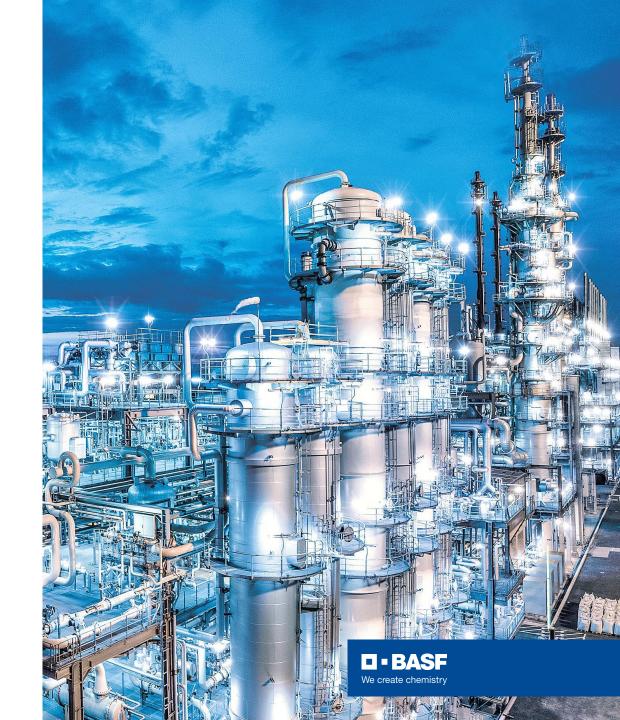
~ 70 production sites*



20,452 employees**



~ **€21.7 billion** sales in 2022***



^{*} Some sites are not shown due to scale. Site and office numbers refer to companies of significant size where BASF holds a stake greater than 50%.

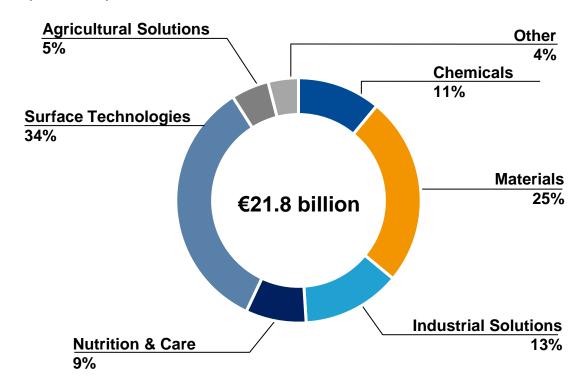
^{**} Employee number as of December 31, 2022

^{***} Sales by location of customer as of December 31, 2022

BASF Asia Pacific:

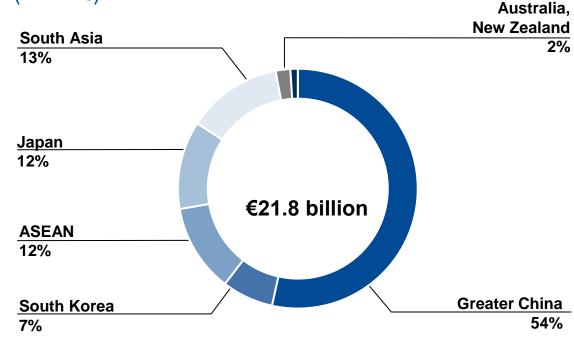
2022 sales*

Sales* by segment in 2022 (billion €)



^{*}Sales to third parties by location of customer; figures do not include sales of joint ventures consolidated at equity such as BASF-YPC Ltd., Nanjing, China

Sales* by market in 2022 (billion €)



South Asia: India, Pakistan, Bangladesh, Sri Lanka

ASEAN: Singapore, Philippines, Vietnam,

Thailand, Indonesia, Malaysia, Myanmar,

Cambodia



BASF in Asia Pacific:

Major R&D sites



Innovation Campus, Shanghai, China



R&D for chemicals and catalysis, materials, specialty chemicals, analytics, digitalization for R&D, Creation Center, open innovation

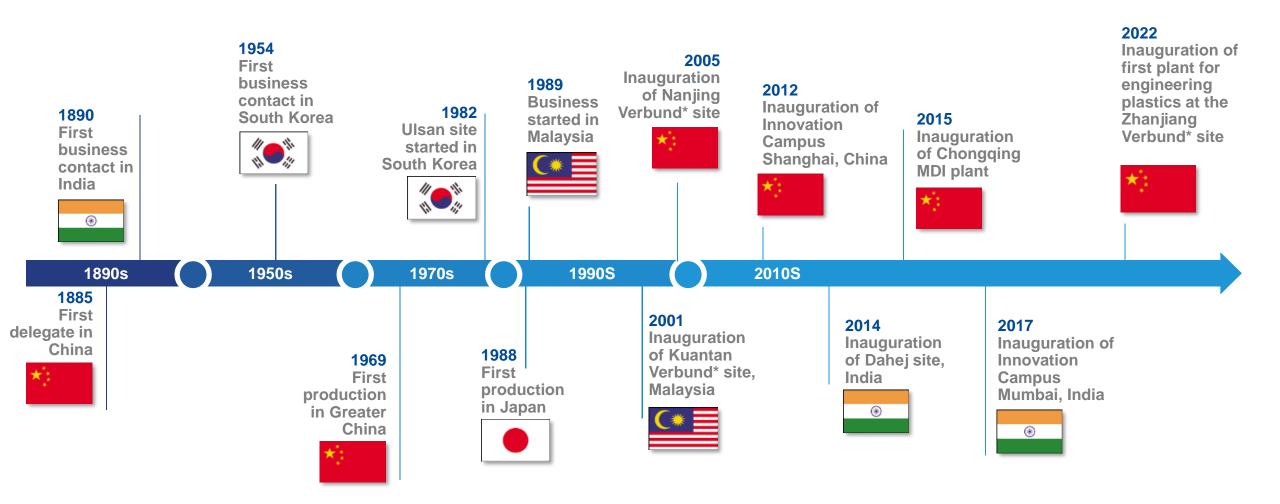
Innovation Campus Mumbai, India



Focus: Crop protection, process development, specialty chemicals, analytics, Creation Center



BASF is growing in and with Asia Pacific



^{*}An integrated production complex where the manufacturing plants are interconnected to ensure that products, by-products and energy are used efficiently and intelligently, and that costs and environmental impact are minimized.



Greater China

Mainland China, Hong Kong, Taiwan



30 production sites*



11,411 employees**



~ €11.6 billion sales*** in 2022

- * Site number as of December 31, 2022
- ** Employee number as of December 31, 2022
 - By location of customer as of December 31, 2022





South Asia

India, Pakistan, Bangladesh, Sri Lanka



1 publicly listed company



8 production sites*



2,342 employees**



~ **€2.9 billion** sales*** in 2022

* Site number as of December 31, 2022

** Employee number as of December 31, 2022

*** By location of customer as of December 31, 2022





ASEAN

Singapore, Malaysia, Indonesia, Thailand, Vietnam, Philippines, Myanmar, Cambodia



12 production sites*



4,132 employees**



~ **€2.6** billion sales*** in 2022

- Site number as of December 31, 2022
- Employee number as of December 31, 2022 By location of customer as of December 31, 2022







Japan



6 production sites*



923 employees**



~ **€2.6 billion** sales*** in 2022

- * Site number as of December 31, 2022
- ** Employee number as of December 31, 2022
 - By location of customer as of December 31, 2022







Korea



8 production sites*



1,221 employees**



~ **€1.5 billion** sales*** in 2022

- * Site number as of December 31, 2022
- ** Employee number as of December 31, 2022
 - By location of customer as of December 31, 2022







Australia and New Zealand



6 production sites*



374 employees**



~ €492 million sales*** in 2022

- * Site number as of December 31, 2022
- ** Employee number as of December 31, 2022

 *** By location of customer as of December 31, 2022





Verbund site Zhanjiang (under construction)

September 6

Announced the inauguration of its first plant

July 19

Announced Final Investment Decision

2022 May 30

Start piling of the first plants

2020

November 23

Official Project Commencement

May 21

Announced to build engineering plastics and thermoplastic polyurethanes plants as the first plants

April 30

BASF Integrated Site (Guangdong) Co. Ltd. was officially founded

2019

January 10

Framework Agreement signed in Ludwigshafen

2018

July 9

MoU signed in Berlin





- Integrated "Verbund" site with up to €10 billion by 2030; BASF's largest investment and ultimately BASF's third-largest site worldwide
- Steam cracker with capacity of 1 million metric tons of ethylene per year, and downstream solutions serving growing industries such as transportation, electronics and consumer goods
- The next start-up is planned for 2023 covering a plant producing thermoplastic polyurethanes (TPU); the whole Verbund site is planned to be completed by 2030
- Most advanced Verbund site with smart manufacturing concept; environment, health and safety concept according to BASF's global standards and local laws and regulations
- Located in Zhanjiang, Guangdong province, to be operated under the sole responsibility of BASF

Verbund Site Nanjing

Employees (BASF-YPC Company Limited)

Site area

Sales products

Road

Rail

Pipelines

Production facilities

Investment

2,113*

2.42 km²

~ 3 million metric tons p.a.

21.8 km

4.2 km

457 km (outside)

33 production plants

5.5 billion USD



Verbund Site Kuantan

Employees (BASF-PETRONAS Chemicals)

Site area

Sales products

Road

Pipelines

Production facilities

Investment

909*

1.36 km², Gebeng site 0.14 km², Port Tank Farm

~ 680,000 metric tons p.a.

17km

450 km (outside) 30 km (inside)

14 production plants

Phase 1: MYR 3.4 Billion Phase 2: MYR 2.0 Billion



We create chemistry

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