## BASF India Limited

Unaudited Financial Results for the Quarter \& Half Year ended 30th September 2005

| $\begin{aligned} & \mathrm{Sr} . \\ & \mathrm{No.} \end{aligned}$ | Particulars | Quarter Ended Sept. 30, 2005 | Quarter Ended Sept. 30, 2004 | Half Year Ended Sept. 30, 2005 | Half Year Ended Sept. 30, 2004 | Year Ended March 31,2005 Audited |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Sales | 2162.2 | 2005.6 | 4056.2 | 3594.2 | 7401.8 |
|  | Less: Excise Duty | 249.3 | 236.4 | 467.0 | 412.7 | 811.8 |
|  | Net Sales | 1912.9 | 1769.2 | 3589.2 | 3181.5 | 6590.0 |
| 2 | Other Income | 4.5 | 10.9 | 9.7 | 17.7 | 35.0 |
| 3 | Net Sales / Other Income | 1917.4 | 1780.1 | 3598.9 | 3199.2 | 6625.0 |
| 4 | Total Expenditure |  |  |  |  |  |
|  | a) (Increase) / Decrease in stock in trade | 68.3 | (7.0) | 93.1 | (76.3) | (226.2) |
|  | b) Consumption of Raw / Packing Materials | 840.3 | 819.1 | 1723.4 | 1555.5 | 3333.5 |
|  | c) Purchase of Finished Goods | 268.6 | 296.4 | 424.2 | 485.0 | 1136.4 |
|  | d) Staff Cost | 140.6 | 119.9 | 274.9 | 232.9 | 485.8 |
|  | e) Other Expenditure | 279.1 | 257.4 | 522.0 | 476.9 | 989.7 |
| 5 | Interest | 6.2 | 24.9 | 13.0 | 42.6 | 61.1 |
| 6 | Depreciation | 50.6 | 66.7 | 101.1 | 118.9 | 244.1 |
| 7 | Profit before Tax (3-4-5-6) | 263.7 | 202.7 | 447.2 | 363.7 | 600.6 |
| 8 | Provision for Taxation | 93.7 | 74.3 | 160.3 | 133.6 | 220.9 |
| 9 | Net Profit (7-8) | 170.0 | 128.4 | 286.9 | 230.1 | 379.7 |
| 10 | Paid-up Equity Share Capital (face value Rs 10 per share) | 281.9 | 281.9 | 281.9 | 281.9 | 281.9 |
| 11 | Reserves (excluding Revaluation Reserves) |  |  |  |  | 2253.0 |
| 12 | Basic and Diluted Earnings per Share (EPS) ( not annualised) (in Rs.) | 6.03 | 4.55 | 10.18 | 8.16 | 13.47 |
| 13 | Aggregate of Non-Promoter Shareholding |  |  |  |  |  |
|  | - Number of Shares | 13,337,128 | 13,337,128 | 13,337,128 | 13,337,128 | 13,337,128 |
|  | - Percentage of Shareholding | 47.3\% | 47.3\% | 47.3\% | 47.3\% | 47.3\% |

- The above results for the quarter and six months ended September 30, 2005 have been reviewed by the Audit Committee and thereafter taken on record by the Board of Directors at its meeting held on October 27, 2005.
- Current quarter and half year provision for taxation includes provision for current income tax, deferred tax and fringe benefit tax.
- A wholly owned subsidiary of the Company, BASF Polyurethanes India Limited (BPIL) has been incorporated on April 6,2005. The operations of BPIL would commence after receipt of requisite approvals.
- The Board of Directors has approved a plan for expansion of Dispersions capacity from 20000 tonnes to 65000 tonnes at an estimated cost of Rs. 410 mio.
- Previous period's figures have been regrouped/rearranged wherever necessary.
- There were no investor complaints pending at the beginning and end of the current quarter. 9 investor complaints were received during the quarter and were duly attended.
- The results for the quarter and six months ended September 30, 2005 have been subjected to "Limited Review" by the auditors.
www.basf-india.com
On behalf of the Board of Directors


## Mumbai

October 27, 2005

Prasad Chandran Chairman \& Managing Director

|  | Quarter <br> Ended <br> Sept 30,2005 | Quarter <br> Ended <br> Sept 30,2004 | Half Year <br> Ended <br> Sept 30,2005 | Half Year Ended Sept 30,2004 | Year <br> Ended <br> Mar 31,2005 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| 1 Segment Revenue |  |  |  |  |  |
| a. Agricultural Products \& Nutrition | 789.8 | 730.7 | 1,323.2 | 1,133.5 | 2,101.9 |
| b. Performance Products | 910.7 | 890.1 | 1,837.2 | 1,734.1 | 3,600.1 |
| c. Plastics \& Fibers | 382.9 | 341.7 | 773.1 | 647.1 | 1,545.5 |
| d. Chemicals | 63.0 | 36.8 | 98.4 | 70.6 | 128.7 |
| e. Others | 15.8 | 6.3 | 24.3 | 8.9 | 25.6 |
| Total | 2,162.2 | 2,005.6 | 4,056.2 | 3,594.2 | 7,401.8 |
| Less: Inter - segment revenue | - | - | - | - | - |
| Sales/ Income from operations | 2,162.2 | 2,005.6 | 4,056.2 | 3,594.2 | 7,401.8 |
| 2 Segment Results <br> Profit/( Loss) before tax and interest |  |  |  |  |  |
| a. Agricultural Products \& Nutrition | 179.1 | 121.9 | 292.5 | 203.6 | 296.8 |
| b. Performance Products | 84.5 | 95.4 | 171.3 | 209.2 | 399.3 |
| c. Plastics \& Fibers | 44.0 | 40.0 | 71.3 | 66.7 | 130.5 |
| d. Chemicals | 22.5 | 28.7 | 47.3 | 57.6 | 97.6 |
| e. Others | 2.9 | 2.4 | 6.3 | 3.9 | 10.5 |
| Total | 333.0 | 288.4 | 588.7 | 541.0 | 934.7 |
| Less: (i) Interest <br> ii)Other un-allocable expenditure net of | 6.2 | 24.9 | 13.0 | 42.6 | 61.1 |
| un - allocable income. | 63.1 | 60.8 | 128.5 | 134.7 | 273.0 |
| Profit Before Tax | 263.7 | 202.7 | 447.2 | 363.7 | 600.6 |
| 3 Capital Employed <br> ( Segment Assets - Segment Liabilities) |  |  |  |  |  |
| a. Agricultural Products \& Nutrition | 787.7 | 1,077.8 | 787.7 | 1,077.8 | 797.5 |
| b. Performance Products | 1,278.1 | 1,340.9 | 1,278.1 | 1,340.9 | 1,273.5 |
| c. Plastics \& Fibers | 318.6 | 346.8 | 318.6 | 346.8 | 295.5 |
| d. Chemicals | 114.5 | 55.1 | 114.5 | 55.1 | 55.4 |
| e. Others | 3.9 | 14.2 | 3.9 | 14.2 | 0.7 |
| Total Capital Employed in Segments | 2,502.8 | 2,834.8 | 2,502.8 | 2,834.8 | 2,422.6 |
| Add/(Less) : Unallocable Corporate Assets net of unallocable Corporate Liabilities | 319.0 | (275.7) | 319.0 | (275.7) | 112.3 |
| Total Capital Employed | 2,821.8 | 2,559.1 | 2,821.8 | 2,559.1 | 2,534.9 |

- Of the above segments, Agricultural Products is seasonal in nature.
- Agricultural Products \& Nutrition includes agrochemicals and fine chemicals for the food, pharmaceuticals, animal feed and cosmetic industries
- Performance Products includes tanning agents, leather chemicals, textile chemicals, dispersion chemicals and speciality chemicals.
- Plastics \& Fibers includes expandable polystyrene, engineering plastics and polyurethane.
- $\quad$ Chemicals includes inorganic chemicals, intermediates and petrochemicals.
- Others includes Indent Commission income not relating to any of the above segments and other recoveries

