## BASF India Limited

Regd. Office : RBC, Mahindra Towers, 'A' Wing, 1st Floor, Dr. G M Bhosale Marg, Worli, Mumbai - 400018.
Unaudited Financial Results for the Quarter \& Half Year ended 30th September 2006

|  |  |  |  |  |  | Rs. in million |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Sr. } \\ & \text { No. } \end{aligned}$ | Particulars | Quarter Ended Sep 30, 2006 | Quarter Ended Sep 30, 2005 | Half Year Ended Sep 30, 2006 | Half Year Ended Sep 30,2005 | Year Ended March 31,2006 |
|  |  | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| 1 | Sales | 2489.8 | 2162.2 | 4836.9 | 4056.2 | 7716.4 |
|  | Less : Excise Duty | 305.1 | 249.3 | 584.0 | 467.0 | 890.7 |
|  | Net Sales | 2184.7 | 1912.9 | 4252.9 | 3589.2 | 6825.7 |
| 2 | Other Income | 12.9 | 4.5 | 19.6 | 9.7 | 55.3 |
| 3 | Net Sales / Other Income | 2197.6 | 1917.4 | 4272.5 | 3598.9 | 6881.0 |
| 4 | Total Expenditure |  |  |  |  |  |
|  | a) (Increase) / Decrease in stock in trade | (117.0) | 68.3 | (66.8) | 93.1 | 121.8 |
|  | b) Consumption of Raw / Packing Materials | 1345.0 | 840.3 | 2386.3 | 1723.4 | 3391.2 |
|  | c) Purchase of Finished Goods | 114.6 | 268.6 | 345.7 | 424.2 | 818.9 |
|  | d) Staff Cost | 170.4 | 140.6 | 344.9 | 274.9 | 571.5 |
|  | e) Other Expenditure | 333.4 | 279.1 | 617.1 | 522.0 | 1027.8 |
| 5 | Interest | 4.3 | 6.2 | 7.3 | 13.0 | 23.6 |
| 6 | Depreciation | 35.0 | 50.6 | 59.8 | 101.1 | 220.5 |
| 7 | Profit before Tax (3-4-5-6) | 311.9 | 263.7 | 578.2 | 447.2 | 705.7 |
| 8 | Provision for Taxation | 108.2 | 93.7 | 202.3 | 160.3 | 251.6 |
| 9 | Net Profit (7-8) | 203.7 | 170.0 | 375.9 | 286.9 | 454.1 |
| 10 | Paid-up Equity Share Capital (face value Rs 10 per share) | 281.9 | 281.9 | 281.9 | 281.9 | 281.9 |
| 11 | Reserves (excluding Revaluation Reserves) |  |  |  |  | 2482.1 |
| 12 | Basic and Diluted Earnings per Share (EPS) ( not annualised) (in Rs.) | 7.23 | 6.03 | 13.33 | 10.18 | 16.11 |
| 13 | Aggregate of Non-Promoter Shareholding |  |  |  |  |  |
|  | - Number of Shares | 13,337,128 | 13,337,128 | 13,337,128 | 13,337,128 | 13,337,128 |
|  | - Percentage of Shareholding | 47.3\% | 47.3\% | 47.3\% | 47.3\% | 47.3\% |

- The above results for the quarter and half year ended September 30, 2006 have been reviewed by the Audit Committee at its meeting on October 11, 2006 and thereafter approved by the Board of Directors at its meeting held on October 11, 2006.
- Current quarter and half year provision for taxation includes provision for current income tax, deferred tax and fringe benefit tax.
- During the quarter, the Company has invested an amount of Rs.89.5 Mio by way of subscription of 8995000 equity shares of Rs.10/- each of BASF Polyurethanes India Limited (BPIL) a wholly owned subsidiary.
- Previous period's figures have been regrouped/rearranged wherever necessary.
- There were no investor complaints pending at the beginning and end of the current quarter. 10 investor complaints were received during the quarter and were duly attended.
- The results for the quarter and half year ended September 30, 2006 have been subjected to "Limited Review" by the auditors.

Segment - wise Revenue, Results and Capital Employed
(Rs. in million)

|  | Quarter Ended Sept 30,2006 | Quarter Ended Sept 30,2005 | Half Year Ended Sept 30,2006 | Half Year Ended Sept 30,2005 | Year Ended Mar 31,2006 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| 1 Segment Revenue |  |  |  |  |  |
| a. Agricultural Products \& Nutrition | 852.9 | 789.8 | 1,506.9 | 1,323.2 | 1,926.9 |
| b. Performance Products | 1,128.6 | 910.7 | 2,277.6 | 1,837.2 | 3,835.5 |
| c. Plastics | 375.9 | 382.9 | 834.3 | 773.1 | 1,632.0 |
| d. Chemicals | 106.6 | 63.0 | 183.6 | 98.4 | 273.4 |
| e. Others | 25.8 | 15.8 | 34.5 | 24.3 | 48.6 |
| Total | 2,489.8 | 2,162.2 | 4,836.9 | 4,056.2 | 7,716.4 |
| Less: Inter - segment revenue | - | - | - | - | - |
| Sales/ Income from operations | 2,489.8 | 2,162.2 | 4,836.9 | 4,056.2 | 7,716.4 |
| 2 Segment Results <br> Profit/( Loss) before tax and interest |  |  |  |  |  |
| a. Agricultural Products \& Nutrition | 200.2 | 179.1 | 319.3 | 292.5 | 337.4 |
| b. Performance Products | 123.9 | 84.5 | 271.1 | 171.3 | 390.2 |
| c. Plastics | 26.4 | 44.0 | 78.2 | 71.3 | 157.8 |
| d. Chemicals | 32.4 | 22.5 | 54.4 | 47.3 | 104.5 |
| e. Others | 1.3 | 2.9 | 2.1 | 6.3 | 12.1 |
| Total | 384.2 | 333.0 | 725.1 | 588.7 | 1,002.0 |
| Less: (i) Interest | 4.3 | 6.2 | 7.3 | 13.0 | 23.6 |
| un - allocable income. | 68.0 | 63.1 | 139.6 | 128.5 | 272.7 |
| Profit Before Tax | 311.9 | 263.7 | 578.2 | 447.2 | 705.7 |
| 3 Capital Employed <br> ( Segment Assets - Segment Liabilities) |  |  |  |  |  |
| a. Agricultural Products \& Nutrition | 361.7 | 787.7 | 361.7 | 787.7 | 450.4 |
| b. Performance Products | 1,357.6 | 1,278.1 | 1,357.6 | 1,278.1 | 1,372.1 |
| c. Plastics | 187.3 | 318.6 | 187.3 | 318.6 | 538.6 |
| d. Chemicals | 128.6 | 114.5 | 128.6 | 114.5 | 77.0 |
| e. Others | 20.1 | 3.9 | 20.1 | 3.9 | - |
| Total Capital Employed in Segments | 2,055.3 | 2,502.8 | 2,055.3 | 2,502.8 | 2,438.1 |
| Add/(Less) : Unallocable Corporate Assets net of unallocable Corporate Liabilities | 1,084.6 | 319.0 | 1,084.6 | 319.0 | 325.9 |
| Total Capital Employed | 3,139.9 | 2,821.8 | 3,139.9 | 2,821.8 | 2,764.0 |

- $\quad$ Of the above segments, Agricultural Products is seasonal in nature.
- Agricultural Products \& Nutrition includes agrochemicals and fine chemicals for the food, pharmaceuticals, animal feed and cosmetic industries
- Performance Products includes tanning agents, leather chemicals, textile chemicals, dispersion chemicals and speciality chemicals.
- Plastics includes expandable polystyrene and engineering plastics
- $\quad$ Chemicals includes inorganic chemicals, intermediates and petrochemicals.
- Others includes Indent Commission income not relating to any of the above segments and other recoveries.

