## BASF India Limited

Regd. Office : RBC, Mahindra Towers, 'A' Wing, 1st Floor, Dr. G M Bhosale Marg, Worli, Mumbai - 400018.

## Unaudited Financial Results for the Quarter \& Half Year ended 30th September 2007

|  |  |  |  |  |  | Rs. in million |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \mathrm{Sr} . \\ & \mathrm{No.} \end{aligned}$ | Particulars | Quarter Ended Sep 30, 2007 | Quarter Ended Sep 30, 2006 | Half Year Ended Sep 30, 2007 | Half Year Ended Sep 30, 2006 | Year Ended March 31,2007 |
|  |  | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| 1 | Sales | 2,950.7 | 2,489.8 | 5,667.6 | 4,836.9 | 8,749.6 |
|  | Less: Excise Duty | 399.5 | 305.1 | 756.3 | 584.0 | 1,064.3 |
|  | Net Sales | 2,551.2 | 2,184.7 | 4,911.3 | 4,252.9 | 7,685.3 |
| 2 | Other Income | 13.7 | 12.9 | 22.1 | 19.6 | 37.1 |
| 3 | Net Sales / Other Income | 2,564.9 | 2,197.6 | 4,933.4 | 4,272.5 | 7,722.4 |
| 4 | Total Expenditure |  |  |  |  |  |
|  | a) (Increase) / Decrease in stock in trade | (94.9) | (117.0) | (61.6) | (66.8) | 34.3 |
|  | b) Consumption of Raw / Packing Materials | 1,488.0 | 1,346.7 | 2,806.4 | 2,388.4 | 4,229.1 |
|  | c) Purchase of Finished Goods | 187.1 | 114.6 | 342.7 | 345.7 | 711.7 |
|  | d) Staff Cost | 197.7 | 170.5 | 394.8 | 345.0 | 684.4 |
|  | e) Other Expenditure | 380.4 | 331.6 | 702.0 | 614.9 | 1,158.1 |
| 5 | Interest | 2.2 | 4.3 | 4.4 | 7.3 | 15.1 |
| 6 | Depreciation | 32.9 | 35.0 | 65.4 | 59.8 | 108.7 |
| 7 | Profit before Tax (3-4-5-6) | 371.5 | 311.9 | 679.3 | 578.2 | 781.0 |
| 8 | Provision for Taxation | 130.6 | 108.2 | 239.7 | 202.3 | 280.1 |
| 9 | Net Profit (7-8) | 240.9 | 203.7 | 439.6 | 375.9 | 500.9 |
| 10 | Paid-up Equity Share Capital (face value Rs 10 per share) | 281.9 | 281.9 | 281.9 | 281.9 | 281.9 |
| 11 | Reserves (excluding Revaluation Reserves) |  |  |  |  | 2,752.1 |
| 12 | Basic and Diluted Earnings per Share (EPS) ( not annualised) (in Rs.) | 8.55 | 7.23 | 15.59 | 13.33 | 17.77 |
| 13 | Aggregate of Non-Promoter Shareholding |  |  |  |  |  |
|  | - Number of Shares | 13,337,128 | 13,337,128 | 13,337,128 | 13,337,128 | 13,337,128 |
|  | - Percentage of Shareholding | 47.3\% | 47.3\% | 47.3\% | 47.3\% | 47.3\% |

- The above results for the quarter and half year ended September 30, 2007 have been reviewed by the Audit Committee at its meeting on October 23,2007 and thereafter approved by the Board of Directors at its meeting held on October 23, 2007.
- Provision for taxation includes provision for current income tax, deferred tax and fringe benefit tax.
- During the year ended 31st March 2007, Company on a conservative basis had written-off the entire amount incurred during that year on voluntary retirement scheme, as against the usual accounting policy of amortizing over a period of 36 months. Auditors had commented on this in their report. This does not have any material impact on the results for the quarter.
- The Guidance Note on Implementing AS 15, Employee Benefits (revised 2005) issued by the Accounting Standards Board (ASB) states that provident funds set up by employers, which requires interest shortfall to be met by the employer, needs to be treated as defined benefit plan. Pending the issuance of the Guidance Note from Actuarial Society of India, the company is unable to exhibit the related information.
Previous period's figures have been regrouped/rearranged wherever necessary.
- There were no investor complaints pending at the beginning and end of the current quarter. 3 investor complaints were received during the quarter and were duly attended.
The results for the quarter and half year ended September 30, 2007 have been subjected to "Limited Review" by the auditors.
www.basf-india.com
On behalf of the Board of Directors

Mumbai
October 23, 2007

Chairman \& Managing Director

Segment - wise Revenue, Results and Capital Employed


- $\quad$ Of the above segments, Agricultural Products is seasonal in nature.
- Agricultural Products \& Nutrition includes agrochemicals and fine chemicals for the food, pharmaceuticals, animal feed and cosmetic industries
- Performance Products includes tanning agents, leather chemicals, textile chemicals, dispersion chemicals and speciality chemicals.
- Plastics includes expandable polystyrene and engineering plastics
- Chemicals includes inorganic chemicals, intermediates and petrochemicals.
- Others includes Indent Commission income not relating to any of the above segments and other recoveries.

