## BASF India Limited

Regd. Office : RBC, Mahindra Towers, 'A' Wing, 1st Floor, Dr. G M Bhosale Marg, Worli, Mumbai - 400018.

## Unaudited Financial Results for the Quarter ended 30th June 2007

|  |  |  |  | Rs. in million |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Sr. } \\ & \text { No. } \end{aligned}$ | Particulars | Quarter Ended June 30, 2007 | Quarter Ended June 30, 2006 | Year Ended March 31,2007 |
|  |  | Unaudited | Unaudited | Audited |
| 1 | Sales | 2,716.9 | 2,347.1 | 8,749.6 |
|  | Less : Excise Duty | 356.8 | 278.9 | 1,064.3 |
|  | Net Sales | 2,360.1 | 2,068.2 | 7,685.3 |
| 2 | Other Income | 8.4 | 6.7 | 37.1 |
| 3 | Net Sales / Other Income | 2,368.5 | 2,074.9 | 7,722.4 |
| 4 | Total Expenditure |  |  |  |
|  | a) (Increase) / Decrease in stock in trade | 33.3 | 50.2 | 34.3 |
|  | b) Consumption of Raw / Packing Materials | 1,318.4 | 1,041.7 | 4,229.1 |
|  | c) Purchase of Finished Goods | 155.6 | 231.1 | 711.7 |
|  | d) Staff Cost | 197.1 | 174.5 | 684.4 |
|  | e) Other Expenditure | 321.6 | 283.3 | 1,158.1 |
| 5 | Interest | 2.2 | 3.0 | 15.1 |
| 6 | Depreciation | 32.5 | 24.8 | 108.7 |
| 7 | Profit before Tax (3-4-5-6) | 307.8 | 266.3 | 781.0 |
| 8 | Provision for Taxation | 109.1 | 94.1 | 280.1 |
| 9 | Net Profit (7-8) | 198.7 | 172.2 | 500.9 |
| 10 | Paid-up Equity Share Capital (face value Rs 10 per share) | 281.9 | 281.9 | 281.9 |
| 11 | Reserves (excluding Revaluation Reserves) |  |  | 2,752.1 |
| 12 | Basic and Diluted Earnings per Share (EPS) ( not annualised) (in Rs.) | 7.05 | 6.11 | 17.77 |
| 13 | Aggregate of Non-Promoter Shareholding |  |  |  |
|  | - Number of Shares | 13,337,128 | 13,337,128 | 13,337,128 |
|  | - Percentage of Shareholding | 47.3\% | 47.3\% | 47.3\% |

- The above results for the quarter ended June 30, 2007 have been reviewed by the Audit Committee at its meeting on July 20, 2007 and thereafter approved by the Board of Directors at its meeting held on July 20, 2007.
- Agricultural Products business, which constitutes significant part of sales for this quarter, is seasonal in nature and hence the quarterly figures are not representative of the full year.
- During the year ended 31st March 2007, Company on a conservative basis had written-off the entire amount incurred during that year on voluntary retirement scheme, as against the usual accounting policy of amortizing over a period of 36 months. Auditors had commented on this in their report. This does not have any material impact on the results for the quarter.
- Provision for taxation includes provision for current income tax, deferred tax and fringe benefit tax.
- Previous period's figures have been regrouped/rearranged wherever necessary.
- There were no investor complaints pending at the beginning and end of the current quarter. 1 investor complaint was received during the quarter and was duly attended.
- The results for the quarter ended June 30, 2007 have been subjected to "Limited Review" by the auditors.

Mumbai
July 20, 2007

Prasad Chandran Chairman \& Managing Director

Segment - wise Revenue, Results and Capital Employed
(Rs. in million)

|  | Quarter Ended Jun 30,2007 | Quarter Ended Jun 30,2006 | Year Ended Mar 31,2007 |
| :---: | :---: | :---: | :---: |
|  | Unaudited | Unaudited | Audited |
| 1 Segment Revenue |  |  |  |
| a. Agricultural Products \& Nutrition | 906.0 | 654.0 | 2,236.3 |
| b. Performance Products | 1,325.9 | 1,149.0 | 4,576.9 |
| c. Plastics | 383.3 | 458.4 | 1,544.4 |
| d. Chemicals | 78.7 | 77.0 | 327.9 |
| e. Others | 23.0 | 8.7 | 64.1 |
| Total | 2,716.9 | 2,347.1 | 8,749.6 |
| Less: Inter - segment revenue | - | - | - |
| Sales/ Income from operations | 2,716.9 | 2,347.1 | 8,749.6 |
| 2 Segment Results <br> Profit/( Loss) before tax and interest |  |  |  |
| a. Agricultural Products \& Nutrition | 211.4 | 119.1 | 364.1 |
| b. Performance Products | 125.6 | 147.2 | 455.7 |
| c. Plastics | 29.7 | 51.8 | 128.7 |
| d. Chemicals | 23.1 | 22.0 | 93.7 |
| e. Others | 1.6 | 0.8 | 3.6 |
| Total | 391.4 | 340.9 | 1,045.8 |
| Less: (i) Interest ii) | 2.2 | 3.0 | 15.1 |
| ii)Other un-allocable expenditure net of un - allocable income. | 81.4 | 71.6 | 249.7 |
| Profit Before Tax | 307.8 | 266.3 | 781.0 |
| 3 Capital Employed <br> ( Segment Assets - Segment Liabilities) |  |  |  |
| a. Agricultural Products \& Nutrition | 117.7 | 688.0 | 475.5 |
| b. Performance Products | 2,338.3 | 1,726.9 | 2,246.5 |
| c. Plastics | 314.3 | 417.1 | 303.0 |
| d. Chemicals | 102.9 | 137.2 | 87.4 |
| e. Others | 34.5 | 18.2 | - |
| Total Capital Employed in Segments | 2,907.7 | 2,987.4 | 3,112.4 |
| Add/(Less) : Unallocable Corporate Assets net of unallocable Corporate Liabilities | 325.0 | (51.2) | (78.4) |
| Total Capital Employed | 3,232.7 | 2,936.2 | 3,034.0 |

- Of the above segments, Agricultural Products is seasonal in nature.
- Agricultural Products \& Nutrition includes agrochemicals and fine chemicals for the food, pharmaceuticals, animal feed and cosmetic industries
- Performance Products includes tanning agents, leather chemicals, textile chemicals, dispersion chemicals and speciality chemicals.
- Plastics includes expandable polystyrene and engineering plastics
- Chemicals includes inorganic chemicals, intermediates and petrochemicals.
- Others includes Indent Commission income not relating to any of the above segments and other recoveries.

