## Audited Financial Results for the financial year ended 31st March 2009

|  | (Rs. In Lakhs) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Standalone |  |  |  | Consolidated |  |
| Particulars | $\begin{gathered} 3 \text { months } \\ \text { ended } \\ 31 / 03 / 2009 \end{gathered}$ | Corresponding 3 months ended 31/03/2008 | Year to Date figures for current period ended $31 / 03 / 2009$ | Year to Date figures for the previous year ended 31/03/2008 | Year to Date figures for current period ended $31 / 03 / 2009$ | Year to Date figures for the previous year ended 31/03/2008 |
|  | Unaudited | Unaudited | Audited | Audited | Audited | Audited |
| 1 (a) Net Sales/Income from Operations (net of excise) | 20,218 | 19,553 | 111,560 | 91,267 | 131,609 | 105,572 |
| (b)Other Operating Income | 146 | 110 | 855 | 469 | 673 | 321 |
| Total Income | 20,364 | 19,663 | 112,415 | 91,736 | 132,282 | 105,893 |
| 2 Expenditure |  |  |  |  |  |  |
| a. (Increase) / Decrease in stock in trade and work in progress | 1,007 | (161) | $(2,377)$ | (840) | $(1,735)$ | $(1,302)$ |
| b. Consumption of Raw / Packing Materials | 10,584 | 10,225 | 60,720 | 49,713 | 70,835 | 56,389 |
| c. Purchase of traded goods | 1,757 | 2,757 | 15,271 | 9,001 | 23,358 | 15,044 |
| d. Employees cost | 2,128 | 2,126 | 8,874 | 8,172 | 9,350 | 8,661 |
| e. Depreciation | 368 | 358 | 1,516 | 1,360 | 1,653 | 1,473 |
| f. Other expenditure | 3,588 | 3,626 | 17,461 | 14,902 | 19,360 | 16,138 |
| g. Total | 19,432 | 18,931 | 101,465 | 82,308 | 122,821 | 96,403 |
| 3 Profit before Interest \& Exceptional Items (1-2) | 932 | 732 | 10,950 | 9,428 | 9,461 | 9,490 |
| 4 Interest | 25 | 26 | 149 | 128 | 658 | 360 |
| $\begin{aligned} & 5 \text { Profit }(+) / \text { Loss }(-) \text { from Ordinary Activities before } \\ & \text { tax }(3-4) \end{aligned}$ | 907 | 706 | 10,801 | 9,300 | 8,803 | 9,130 |
| 6 Tax expense | 359 | 265 | 3,937 | 3,363 | 3,942 | 3,384 |
| 7 Net Profit (+)/ Loss (-) from Ordinary Activities after tax (5-6) | 548 | 441 | 6,864 | 5,937 | 4,861 | 5,746 |
| 8 Net Profit (+)/ Loss(-) for the period | 548 | 441 | 6,864 | 5,937 | 4,861 | 5,746 |
| 9 Paid-up equity share capital <br> (Face Value Rs 10 per share) | 2,819 | 2,819 | 2,819 | 2,819 | 2,819 | 2,819 |
| 10 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year |  |  | 35,704 | 31,149 | 33,495 | 30,943 |
| 11 Earnings Per Share (EPS) <br> a) Basic and diluted EPS before Extraordinary items for the period, for the year to date and for the previous year (not annualised) <br> b) Basic and diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not annualised) | $1.94$ $1.94$ | 1.56 1.56 | $\begin{aligned} & 24.35 \\ & 24.35 \end{aligned}$ | 21.06 21.06 | $\begin{aligned} & 17.24 \\ & 17.24 \end{aligned}$ | $\begin{aligned} & 20.38 \\ & 20.38 \end{aligned}$ |
| 12 Public shareholding <br> - Number of Shares <br> - Percentage of Shareholding | $\begin{array}{r} 8,123,906 \\ 28.82 \% \\ \hline \end{array}$ | $\begin{array}{r} 13,337,128 \\ 47.31 \% \\ \hline \end{array}$ | $\begin{array}{r} 8,123,906 \\ 28.82 \% \\ \hline \end{array}$ | $\begin{array}{r} 13,337,128 \\ 28.82 \% \\ \hline \end{array}$ | $\begin{array}{r} 8,123,906 \\ 28.82 \% \\ \hline \end{array}$ | $\begin{array}{r} 13,337,128 \\ 47.31 \% \\ \hline \end{array}$ |
| 13 Promoters and promoter group Shareholding <br> a) Pledged / Encumbered <br> - Number of Shares <br> - Percentage of Shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of Shares (as a \% of the total share capital of the company) <br> b) Non-encumbered <br> - Number of Shares <br> - Percentage of Shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of Shares (as a \% of the total share capital of the company) | $\begin{array}{r} 20,066,242 \\ 100 \% \\ 71.18 \% \end{array}$ |  <br> - <br> - <br> - <br> - <br> - | $\begin{array}{r} 20,066,242 \\ 100 \% \\ 71.18 \% \end{array}$ | - - - - - - | $\begin{array}{r} 20,066,242 \\ 100 \% \\ 71.18 \% \end{array}$ |  <br> - <br> - <br> - <br> - <br> - |

- The above financial results were reviewed by the Audit Committee at its meeting on April 16, 2009 and thereafter approved by the Board of Directors at its meeting held on April 16, 2009.
- The Board of Directors at its meeting held on April 16, 2009 recommended payment of Dividend of $70 \%$ on equity shares for the financial year ended March $31,2009$.
- Current quarter and year end provision for taxation includes provision for current income tax, deferred tax and fringe benefit tax.
- BASF SE, vide agreement dated 1st July 2006, has discretion to acquire the Company's investment in its wholly owned subsidiary BASF Polyurethanes India Limited ('BPIL'). During the current year, BASF SE has communicated its intent to acquire the shareholding in BPIL subject to certain conditions. Management is in the process of assessing the feasibility of these conditions.
- The Guidance Note on Implementing AS 15, Employee Benefits (revised 2005) issued by the Accounting Standards Board (ASB) states that provident funds set up by employers, which requires interest shortfall to be met by the employer, needs to be treated as defined benefit plan. Pending the issuance of the Guidance Note from Actuarial Society of India, the required information cannot be exhibited.
- The financial statements of the Company and its subsidiary - BPIL have been consolidated in accordance with Accounting Standard 21 "Consolidated Financial Statements" issued by the Institute of Chartered Accountants of India.
- Previous period's figures have been regrouped/rearranged wherever necessary.
- There were no investor complaints pending at the beginning and end of the current quarter. 1 investor complaint was received during the quarter and was duly attended.

|  | Standalone |  |  |  | Consolidated (Rs. In Lakhs) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  | $\begin{aligned} & \hline 3 \text { months } \\ & \text { ended } \\ & 31 / 03 / 2009 \end{aligned}$ | Corresponding 3 months ended 31/03/2008 | Year to Date figures for current period ended $31 / 03 / 2009$ | Year to Date figures for previous period ended 31/03/2008 | Year to Date figures for current period ended 31/03/2009 | Year to Date figures for the previous year ended 31/03/2008 |
|  | Unaudited | Unaudited | Audited | Audited | Audited | Audited |
| 1. Segment Revenue <br> a. Agricultural Solution <br> b. Performance Products <br> c. Plastics <br> d. Chemicals <br> e. Others <br> Total <br> Less: Inter - segment revenue | $\begin{array}{r} 3,898 \\ 12,048 \\ 2,997 \\ 556 \\ 719 \\ \mathbf{2 0 , 2 1 8} \end{array}$ | $\begin{array}{r} 2,361 \\ 12,351 \\ 3,672 \\ 734 \\ 435 \\ \mathbf{1 9 , 5 5 3} \end{array}$ | $\begin{array}{r} 37,021 \\ 53,480 \\ 14,806 \\ 3,491 \\ 2,762 \\ \mathbf{1 1 1 , 5 6 0} \end{array}$ | $\begin{array}{r} 24,462 \\ 47,446 \\ 14,632 \\ 3,193 \\ \mathbf{1 , 5 3 4} \\ \mathbf{9 1 , 2 6 7} \end{array}$ | $\begin{array}{r} 37,021 \\ 53,480 \\ 35,318 \\ 3,491 \\ 2,299 \\ \mathbf{1 3 1 , 6 0 9} \end{array}$ | $\begin{array}{r} 24,462 \\ 47,446 \\ 29,276 \\ 3,193 \\ 1,195 \\ 105,572 \end{array}$ |
| Net Sales/ Income From Operations | 20,218 | 19,553 | 111,560 | 91,267 | 131,609 | 105,572 |
| 2. Segment Results <br> Profit/( Loss) before tax and interest <br> a. Agricultural Solution <br> b. Performance Products <br> c. Plastics <br> d. Chemicals <br> e. Others <br> Total <br> Less: (i) Interest <br> (ii) Other un-allocable expenditure net off un-allocable income | $(13)$ 995 $(41)$ 113 85 1,139 25 207 | $(127)$ 809 60 272 44 $\mathbf{1 , 0 5 8}$ 26 326 | 6,430 3,611 233 1,362 151 11,787 149 837 | $\begin{array}{r} 5,196 \\ 3,373 \\ 794 \\ 1,094 \\ 84 \\ \mathbf{1 0 , 5 4 1} \\ 128 \\ 1,113 \end{array}$ | $\begin{array}{r} 6,430 \\ 3,611 \\ (1,080) \\ 1,362 \\ 151 \\ 10,474 \\ 658 \\ 1,013 \end{array}$ | $\begin{array}{r} 5,196 \\ 3,373 \\ 1,002 \\ 1,094 \\ 84 \\ \mathbf{1 0 , 7 4 9} \\ 360 \\ 1,259 \end{array}$ |
| Total Profit Before Tax | 907 | 706 | 10,801 | 9,300 | 8,803 | 9,130 |
| 3. Capital Employed <br> ( Segment Assets - Segment Liabilities) <br> a. Agricultural Solution <br> b. Performance Products <br> c. Plastics <br> d. Chemicals <br> e. Others <br> f. Unallocated | $\begin{array}{r} 4,330 \\ 21,548 \\ 3,172 \\ 659 \\ 50 \\ 8,764 \end{array}$ | $\begin{array}{r} 1,057 \\ 24,856 \\ 4,072 \\ 762 \\ - \\ 3,221 \end{array}$ | $\begin{array}{r} 4,330 \\ 21,548 \\ 3,172 \\ 659 \\ 50 \\ 8,764 \end{array}$ | $\begin{array}{r} 1,057 \\ 24,856 \\ 4,072 \\ 762 \\ - \\ 3,221 \end{array}$ | $\begin{array}{r} 4,330 \\ 21,548 \\ 9,811 \\ 659 \\ 50 \\ (84) \end{array}$ | $\begin{array}{r} 1,057 \\ 24,856 \\ 9,624 \\ 762 \\ - \\ (2,537) \end{array}$ |
| Total | 38,523 | 33,968 | 38,523 | 33,968 | 36,314 | 33,762 |

- Of the above segments, Agricultural Solutions is seasonal in nature.
- Agricultural Solution includes agrochemicals
- Performance Products includes tanning agents, leather chemicals, textile chemicals, dispersion chemicals,speciality chemicals and fine chemicals for the food, pharmaceuticals, animal feed and cosmetic industries
- Plastics includes expandable polystyrene, polyurethanes and engineering plastics
- Chemicals includes inorganic chemicals, intermediates and petrochemicals.
- Others includes Indent Commission income not relating to any of the above segments, Technical and Service charges

